

# Living Canopies, LTD

4318 Sheridan Street  
 University Park, MD 20782  
 301-789-5099



## Proposal for Sales and License Agreements

**Submitted on:**

6/27/2022

**Quote#** 22007

**Proposal for:**

City of Hyattsville

Lesley Riddle, Dir. Public Works

**Shipping Address**

Same

**Payable to**

Living Canopies, LTD.

**Exp Date**

7/27/2022

Description	Qty	Unit price	Value
<b>Green Shelter (GSX-450)</b>	10	\$23,576.00	\$235,760.00
Discounts from Grants	10	-\$1,180.00	-\$11,800.00
Discounts for Demonstration	10	-\$12,000.00	-\$120,000.00

### Services

Installation	10	\$900.00	\$9,000.00
10-yr Service Agreement included with License Agreement			
Total Service			\$9,000.00
Shipping	10	\$50.00	\$500.00

### Total Price

Discounted Price	\$113,460.00
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### Net Charge

Down Payment at order (50%)

### SALES AGREEMENT

The Buyer is purchasing 10 (ten) Green Shelters (model: GSX-450a) at the price listed above and agrees to the "License Agreement" as shown below. The purchase includes installation. The License Agreement allows Living Canopies to generate revenue from selling advertising on the shelters, which will cover the costs of maintenance. The Buyer agrees to pay 50% of the total purchase price upon signing this Sales Agreement.

Seller retains ownership of the product until the payment is made in full. Credit card, money order, check, or cash payments are acceptable forms of payment.

The purchased Green Shelter will be delivered and installed by Living Canopies on a pre-arranged date in September 2022. Living Canopies will coordinate with the Town's Public Works Department to install on the date of delivery. Shipping costs are included in the sales price. Ownership of the product is transferred from the Seller to the Buyer at the time the product is fully paid for, delivered and the delivery confirmation is signed.

**UNIT DESCRIPTION:** The GSX-450a model includes: 1) Metal structural frame with metal soil container for green roof, bench/cistern, and trellis for living canopies, 2) Smart Irrigation System, 3) Plants and engineered soil, 4) Power System: Solar Panels, Battery, and USB charging portal, and 5) Installation.

**WARRANTY:** *Living Canopies, Ltd warrants its products to the original customer to be free from structural failure due to defect in materials or workmanship during normal use and installation. The warranty shall commence on the date of delivery and terminate at the end of periods as listed below. The warranty stated is valid only if the products are installed by Living Canopies, Ltd using approved parts; maintained by Living Canopies as part of a Service Agreement; subject to normal use as products are designed; not subject to vandalism, misuse, neglect, accident, or modified, altered, repaired by persons other than Living Canopies, Ltd or its designees. This warranty does not cover 1) cosmetic damage or defects, such as surface scratches, dents, marring, fading, discoloration, corrosion, cracking or peeling of powder coating; 2) damage due to normal wear and tear; 3) damages due to "acts of God", such as hail, flooding, lightning, tornadoes, sandstorms, earthquakes, and wind storms; and 4) damages due to environmental factors such as wind-blown sand, salt spray, or airborne emissions from industrial sources. The Green Shelter is intended as a shade structure and will be used as such. No one is to climb on or hang from the Green Shelter in any way. Living Canopies is not liable for any injury or property damage due to improper use of the Green Shelter.*

**WARRANTY:** *Purchase of the Green Shelter includes a 10-year warranty on the chassis, 2-year warranty on the irrigation system, and a 6-month seasonal warranty on the living plants.*

**SERVICE AGREEMENT:** *In exchange for signing the License Agreement (see Below) Living Canopies will provide all maintenance needed for the Green Shelters for a period of 10 years. Maintenance includes planned maintenance of the plants and soil, irrigation/plumbing system, electrical/power system.*

**LICENSE AGREEMENT:** *The Buyer agrees to grant Living Canopies the exclusive license to place any and all advertising, signage and artwork on the Green Shelter, any and all electrical sensors, any and all wireless communication devices, any and all supplementary devices. This License includes the exclusive right for Living Canopies to collect payments from any third-party client, including the Buyer, for the right to post ads or signs on the Green Shelter or within 25 feet of the Bus Stop space. This License also includes the exclusive right for Living Canopies to collect, analyze, process and sell any all data generated by any and all sensors located at a Green Shelter, and to sell wireless communication services to a third party. This License also includes the exclusive right for Living Canopies to apply for and collect any and all stormwater rebate funding or other ecosystem service funding available from Prince George's County, the State of Maryland or any other third party. This License also includes the exclusive right for Living Canopies to host a repository at the Green Shelter for the public exchange of goods, such as books and non-perishable food items.*

# UNPRECEDENTED

## Cool Green Shelter for Bus Stops



### FEATURES

- Unique, innovative
- Planted green roof
- Living canopy
- 100's of watts of solar power
- Lithium battery for USB phone charging
- Stormwater capture, storage and reuse system
- Integrated with SMART irrigation system
- Advertising panel
- Multipurpose back screen
- Seating
- ADA compliant
- Structurally engineered

## Structural Elements



## FEATURES

- 4 posts that support rafter system
- Flat metal roof/soil container that houses green roof soil medium, plants and irrigation
- 32" rear access opening for ADA compliance
- Maximum visibility for passengers and operators
- 60" long bench
- 36" long trellis on each roof end
- Cistern and electrical box incorporated into bench
- Solar panels

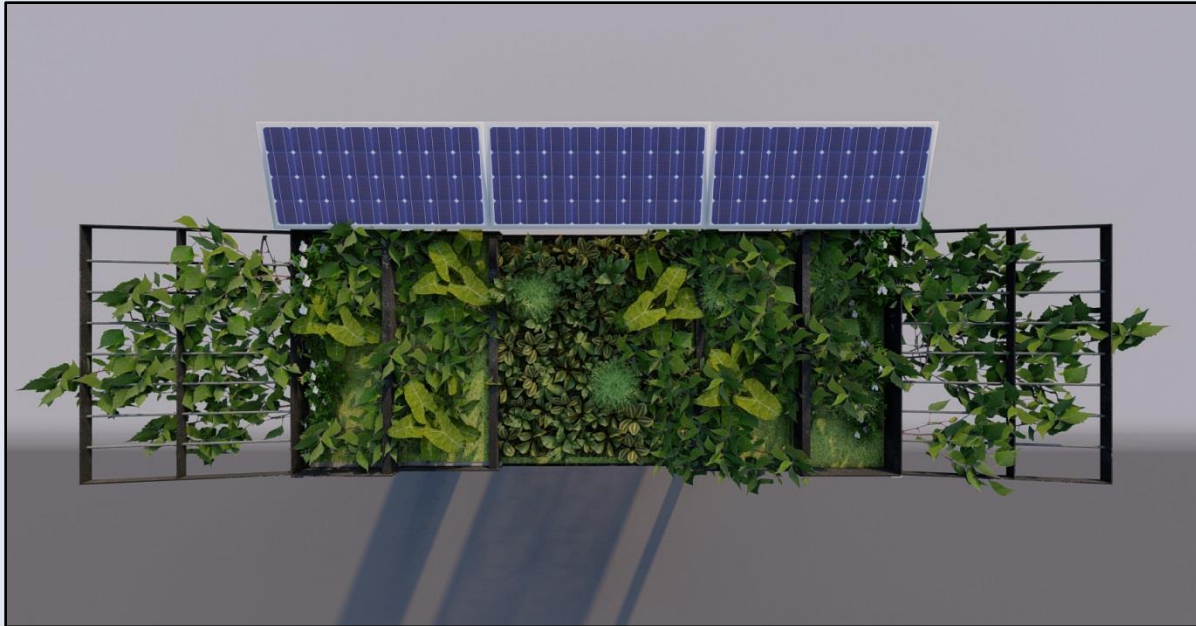
# Electrical Elements



## FEATURES

- 330W solar panels
- Connected to MPPT solar charge controller to charge battery
- 100 amp-hour rechargeable, lithium-iron-phosphate battery
- USB outlets connected to battery
- LED lighting housed in ceiling
- A PM2.5 air quality sensor
- Sensor, LED lights and SMART irrigation system are connected to internet dashboard

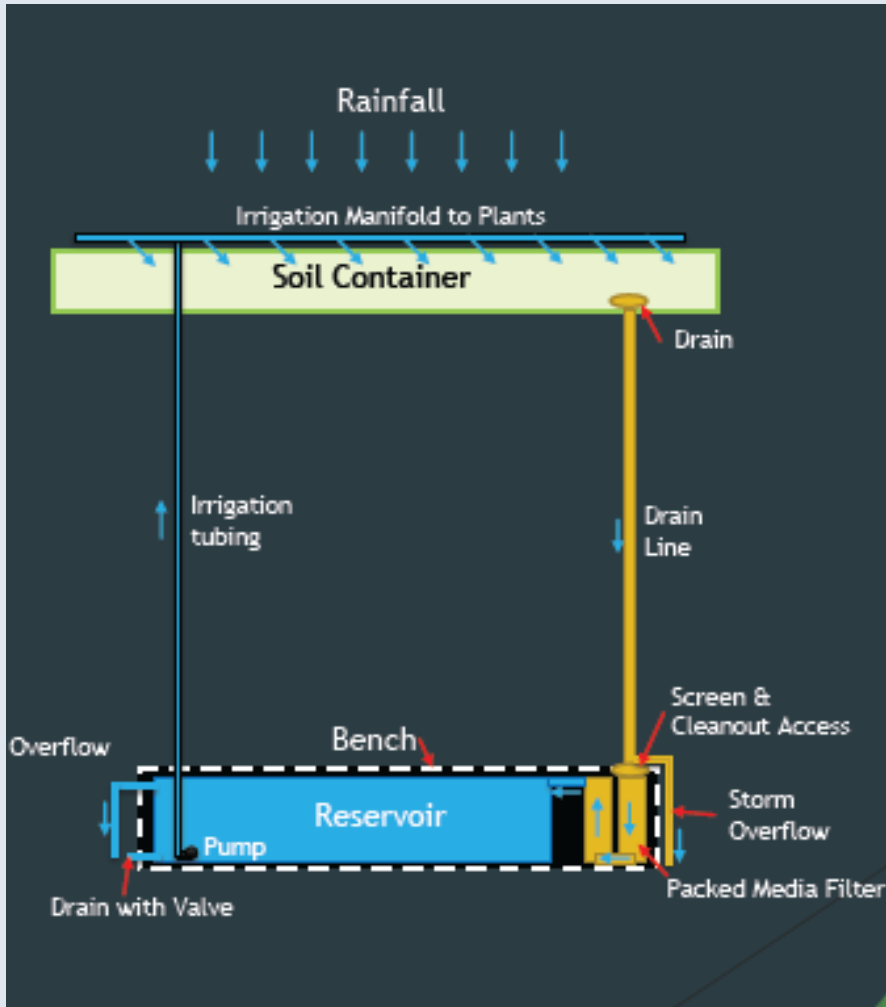
## Living Elements



## FEATURES

- Tiered, extensive green roof
- Soil depths range from 6" to 12"
- Green roof meets the standards and BMPs stipulated by Green Roofs for Healthy Cities (GRHC)
- Soil medium is lightweight expanded shale that meets FLL standards
- Local sedum plant palette
- Trellises with native plant species provide 24 s.f. of additional shaded space

# Water Elements



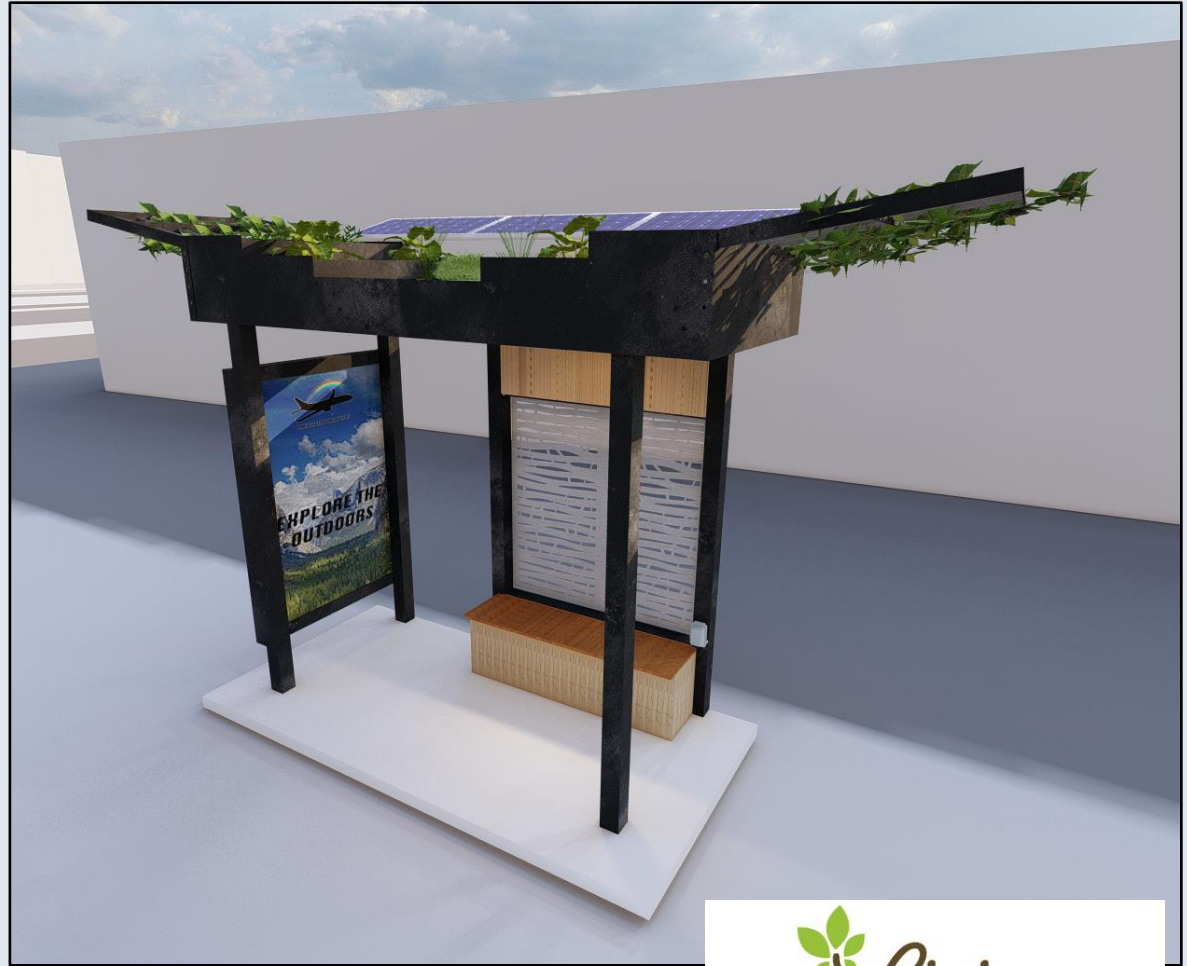
## FEATURES

- Rainwater harvesting/capture
- 100 gallon cistern housed beneath bench
- Built in filter system
- SMART irrigation system that consists of:
  - Soil moisture sensor
  - Digital controller
  - Pump
  - Water level sensor
  - Cloud based dashboard



An eco-technology forward customer experience

## Cool Green Shelter for Bus Stops



The logo for Living Canopies, featuring a stylized green leaf icon above the word 'Living' in a cursive font, with 'CANOPIES' in a bold, sans-serif font below it.