

A multi-year partnership between Douron Incorporated and participating members of the Mid-Atlantic Purchasing Team (MAPT), Baltimore Metropolitan Council (BMC) and the Metropolitan Washington Council of Governments (MWCOG) within MD, DC and Northern VA.

manufacturer/series	% discount
9 to 5	56.7%
Allsteel	
seating	54.6%
casegoods	56.5%
gather product	40.0%
systems*	61.0%
Basyx	44.6%
Biblomodel*	30.1%
BodyBilt	49.0%
Candex	48.0%
Cramer	50.5%
Chief	42.0%
Claridge	35.0%
Clarín	42.8%
Clarus	30.1%
Community	49.0%
DLI	43.7%
ERG	42.8%
Fireking	50.3%
Fixtures	45.3%
Fleetwood	32.6%
Furniture Concepts	36.7%
Global	
casegoods and seating	55.7%
Compile Systems*	56.0%
Evolve Systems*	55.5%
Hale*	38.9%
Inline	54.1%
Integra	42.1%
Intensa	41.8%
Invincible*	49.4%
Izzy	45.3%
JSI	
seating	52.7%
casegoods	51.4%
KI	
systems*	48.0%
all other product line	42.0%

manufacturer/series	% discount
Liat*	45.5%
Loftwall*	20.2%
Magnuson	25.6%
MityLite	34.4%
Montel*	32.5%
Neinkamper (ICF Grp)	43.3%
NPS	48.6%
Nucraft	45.3%
OfficeMaster	44.5%
Omega Systems*	74.0%
OTG casegoods	47.0%
Paoli	54.0%
Penco*	46.1%
PeterPepper	21.0%
Right Angle*	47.2%
Russwood*	50.0%
Shiffler	5.0%
Sico	41.1%
SixInch	21.0%
Smith System	41.3%
SpecialT	48.6%
Stylex	45.2%
The Senator Grp	44.8%
TMC	34.1%
Vanerum Stelter	33.0%
Virco	65.5%
Waddell	24.2%
Workrite*	45.0%
Workstuff	32.3%

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manufacturers direct bid	% discount
Agati	45.0%
American Seating	
seating	45.0%
auditorium	35.0%
Arcadia	40.0%
Biofit	35.0%
David Edward	45.0%
Encore	50.0%
Fluid Concepts	50.0%
Gunlocke	53.0%
HPFi	49.0%
Humanscale	
casegoods	42.0%
school	42.0%
seating	48.0%
group 6, misc	55.0%
Indiana	51.0%
Jonti-craft	5.0%
LaCasse	47.0%
United Chair	47.0%
Nvision	47.0%
Neocase	25.0%
La-Z-Boy	46.0%
Legacy	52.0%
Lesro	43.0%
Mayline	50.0%
Maxon	
systems, group 1	75.0%
groups 2,4,5 and 6	64.0%
Palmieri	30.0%
RFM Seating	43.0%
Sit On It (Exemplis)	48.0%
Source	44.0%
Studio Q	52.5%
Whitney Bros	10.0%
Worden	41.5%

Discounts represent discount off the manufacturers current list price

*Add installation on systems furniture, shelving and lockers. Quickship options available for various products

Please call for pricing

