



**Playground Specialists Inc**  
 29 Apples Church Road  
 Thurmont, MD 21788  
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 www.playspec.com

**ADDRESS**  
 CITY OF HYATTSVILLE  
 ATTN: LESLEY RIDDLE  
 4633 ARUNDEL PLACE  
 HYATTSVILLE, MD 20781

**SHIP TO**  
 THE SPOT  
 PART 2  
 C/O PLAYGROUND  
 SPECIALISTS

**Proposal 31631G**

**DATE 10/22/2024**

**SALES REP**  
 DAVE SMITH

| TYPE   | QTY | RATE      | AMOUNT    |
|--|-----|-----------|-----------|
| <b>NOTE</b><br>SOURCEWELL CONTRACT #010521-LTS   |     |           |           |
| <b>PLAYWORLD EQUIPMENT</b><br>ZZXX0973 - NAICA 4.0R  | 1   | 34,216.00 | 34,216.00 |
| <b>PLAYWORLD EQUIPMENT</b><br>ZZUN7137 - UNITY STEPPER MEDIUM  | 3   | 1,600.00  | 4,800.00  |
| <b>PLAYWORLD EQUIPMENT</b><br>ZZUN7136 - UNITY STEPPER SMALL   | 5   | 1,100.00  | 5,500.00  |
| <b>DISCOUNT</b><br>SOURCEWELL CONTRACT 10% DISCOUNT OFF<br>PLAYWORLD LIST PRICE ABOVE  | 1   | -4,451.60 | -4,451.60 |
| <b>PARIS SITE FURNISHINGS</b><br>462-114PL - 30" WIDE TABLE W/ TWO (2) SEATS - IPE<br>WOOD SLATS   | 2   | 4,061.00  | 8,122.00  |
| <b>PARIS SITE FURNISHINGS</b><br>464-221 - CHECKERBOARD - INCLUDES INSET   | 2   | 229.00    | 458.00    |
| <b>DISCOUNT</b><br>FACTORY DISCOUNT OFF LIST PRICES ABOVE  | 1   | -514.80   | -514.80   |
| <b>IDG</b><br>OUTDOOR PING PONG TABLE  | 2   | 8,993.00  | 17,986.00 |
| <b>INSTALLATION</b><br>CERTIFIED INSTALLATION OF ALL EQUIPMENT<br>ABOVE INCLUDING LIFETIME INSTALLATION<br>WARRANTY - INCLUDES SOME DESIGN CHARGES | 1   | 30,145.00 | 30,145.00 |
| <b>FREIGHT</b><br>FREIGHT ON PLAYGROUND EQUIPMENT, PARIS SITE<br>FURNISHINGS, MUSICAL EQUIPMENT, SIGN, AND<br>PING PONG TABLES                     | 1   | 9,750.00  | 9,750.00  |

**NOTE**  
 ALL AREAS TO BE GRADED BY OTHERS AND READY  
 FOR NEW EQUIPMENT PRIOR TO INSTALLATION.  
 PLAY AREA AND PING PONG AREA BORDERS NOT  
 INCLUDED AND TO BE DONE BY OTHERS PRIOR TO  
 INSTALLATION

| TYPE | QTY | RATE | AMOUNT |
|------|-----|------|--------|
|------|-----|------|--------|

**NOTE**  
 SAFETY SURFACING NOT INCLUDED IN PRICING ABOVE

\*Net 30 w/ PO  
 \*3% service charge for all credit card payments.  
 \*Pricing only guaranteed for 30 days unless specified above.  
 \*Absolutely no engineering, permits, permit fees, wage rates, bonding, or additional insurance included in above pricing unless specified on line item.  
 \*Additional mobilization, poor soils, limited access, or utility issues may result in change orders.  
 \*Standard lead times always apply. Contact sales agent for details.  
 \*\*Sign and return when approved. Thank you!

|          |            |
|----------|------------|
| SUBTOTAL | 106,010.60 |
| TAX (0%) | 0.00       |

|       |                     |
|-------|---------------------|
| TOTAL | <b>\$106,010.60</b> |
|-------|---------------------|

Accepted By

Accepted Date