



**Systems Application & Technologies, Inc**  
**City Of Hyattsville Police Department and Wireless**  
**Access Points Nodes**



**Outside Plant Cable Fiber Quote**



# QUOTE

1101 Mercantile Lane  
Suite 200  
Largo, MD 20774

Quote ID: 2425-07R

Date: June Jun 25, 2024

Sold To:  
City of Hyattsville  
DPWT  
4637 Arundel Place  
Hyattsville, MD 20781

Salesperson	PO Number	Agency	Progress
C. Jones	2425-07R	City of Hyattsville DPWT	Net 30

**Project Name: INET Fiber Police Fiber Project** **\$ 266,292.97**

**Project Name: City of Hyattsville Wireless Access Point Nodes** **\$ 422,858.20**

## Scope of Work:

### INET Fiber Project

Furnish and install all labor and materials to place, splice, terminate, and test, conduit and fiber optic cabling from The HH located at the corner of Good Luck Rd and Cathedral Av the County Shelter at the Trap and Skeet Tower per provided drawings

### Wireless Access Point Nodes

Wireless Access Point Nodes: Furnish and install all labor and materials to install 7 Wireless Access Point Nodes per customer specifications. Place, splice, terminate, and test, conduit, and fiber optic cabling and Wireless Access Points.



**INET Police Fiber Project**

	QTY	PRICE	TOTAL
Directional	5200	\$ 20.35	\$ 105,820.00
Place HH	9	\$ 528.00	\$ 4,752.00
Hard surface test pitting	41	\$ 473.00	\$ 19,393.00
Place 48 CT fiber	6242	\$ 1.98	\$ 12,359.16
Place tracer	5100	\$ 0.42	\$ 2,142.00
Place ground rod	9	\$ 33.00	\$ 297.00
Rod and rope	1042	\$ 1.65	\$ 1,719.30
Culvert attachment	1	\$ 2,948.00	\$ 2,948.00
Traffic control lane closure	5	\$ 1,043.63	\$ 5,218.15
Traffic Control 4-way flagging	28	\$ 1,375.00	\$ 38,500.00
Asphalt/concrete remove/repair	1	\$ 19,445.80	\$ 19,445.80
48 CT	7856.2	\$ 0.97	\$ 7,620.51
2" HDPE	5980	\$ 2.45	\$ 14,651.00
24x36 HH	9	\$ 1,432.43	\$ 12,891.87
Couplings	9	\$ 33.00	\$ 297.00
Ground Wire	5865	\$ 0.40	\$ 2,346.00
Ground Rod	9	\$ 26.14	\$ 235.26
PVC 2"	50	\$ 3.69	\$ 184.50
PVC Sweeps 36"	2	\$ 74.25	\$ 148.50
Pipe Clamp	1	\$ 55.00	\$ 55.00
Aquaphalt	24	\$ 121.00	\$ 2,904.00
Mule tape	3	\$ 198.00	\$ 594.00
Mount panel to wall rack	1	\$ 132.17	\$ 132.17
Panel prep	1	\$ 178.20	\$ 178.20
FDP Splicing 25-144F	48	\$ 62.37	\$ 2,993.76
Add cable to enclosure	1	\$ 166.32	\$ 166.32
Fusion Splice	8	\$ 87.62	\$ 700.96
OTDR	48	\$ 16.34	\$ 784.32
2 tech splicing team	1	\$ 2,673.00	\$ 2,673.00
Splicing Truck and tools	1	\$ 891.00	\$ 891.00
Corning 2RU w/ adapter & tray bracket	1	\$ 1,224.08	\$ 1,224.08
Splice Tray	1	\$ 121.77	\$ 121.77
12F SM 3M Pigtail	4	\$ 96.53	\$ 386.12

Corning M67-078 Splice Tray	2	\$	126.23	\$	252.46
Corning Coupler Panel 12ct	4	\$	261.69	\$	1,046.76
Sundries	1	\$	220.00	\$	220.00
				\$	266,292.97



**Robert J King Park**

DESCRIPTION	QTY	PRICE	TOTAL
Place 2" HDPE	150	\$ 22.00	\$ 3,300.00
Place HH in sidewalk	2	\$ 1,320.00	\$ 2,640.00
Hard Surface test pitting	4	\$ 473.00	\$ 1,892.00
Place tracer	150	\$ 0.42	\$ 63.00
Place 24ct LT	221	\$ 1.98	\$ 437.58
Place ground rod	2	\$ 33.00	\$ 66.00
Traffic Control	1.50	\$ 1,375.00	\$ 2,062.50
12ct Fiber	254.15	\$ 0.75	\$ 190.61
Provide 2" HDPE	172.50	\$ 2.45	\$ 422.63
24X36 HH	2.00	\$ 1,432.43	\$ 2,864.86
Ground Wire	172.50	\$ 0.40	\$ 69.00
Ground Rod	2.00	\$ 26.07	\$ 52.14
Cold patch	4	\$ 121.00	\$ 484.00
Ringcut 48 in new enclosure terminate 2F in existing	1	\$ 1,930.80	\$ 1,930.80
Sundries	1	\$ 371.25	\$ 371.25
Placement Meraki MR78 Outdoor WIFI Access Point	1	\$ 1,390.40	\$ 1,390.40
Placement Cisco Switch 3560-CX Outdoor Electrical Enclosure Weatherproof Box - 23.6*31.5*17.7"Universal IP Galvanized Plate Electrical Box	1	\$ 2,776.40	\$ 2,776.40
			\$ 22,784.17



**Magruder Park**

DESCRIPTION	QTY	PRICE	TOTAL
Place 2" HDPE	450	\$ 22.00	\$ 9,900.00
Place HH in sidewalk	1	\$ 1,320.00	\$ 1,320.00
Hard Surface test pitting	2	\$ 473.00	\$ 946.00
Place tracer	450	\$ 0.42	\$ 189.00
Place 24ct LT	650	\$ 1.98	\$ 1,287.00
Place ground rod	1	\$ 33.00	\$ 33.00
Traffic Control	2.00	\$ 1,375.00	\$ 2,750.00
12ct Fiber	747.5	\$ 0.75	\$ 560.63
Provide 2" HDPE	517.50	\$ 2.45	\$ 1,267.88
24X36 HH	1.00	\$ 1,432.43	\$ 1,432.43
Ground Wire	517.00	\$ 0.40	\$ 206.80
Ground Rod	1.00	\$ 26.07	\$ 26.07
Cold patch	2	\$ 121.00	\$ 242.00
Ringcut 48 in new enclosure terminate 2F in existing	1	\$ 1,930.80	\$ 1,930.80
OTDR per trace	12	\$ 15.64	\$ 187.68
Sundries	1	\$ 371.25	\$ 371.25
Placement Meraki MR78 Outdoor WIFI Access Point	1	\$ 1,390.40	\$ 1,390.40
Placement Cisco Switch 3560-CX Outdoor Electrical Enclosure Weatherproof Box - 23.6*31.5*17.7"Universal IP Galvanized Plate Electrical Box	1	\$ 1,771.00	\$ 1,771.00
			\$ 2,776.40
			\$ 28,588.33



**38<sup>th</sup> Ave Park**

DESCRIPTION	QTY	PRICE	TOTAL
Place 2" HDPE	1690	\$ 22.00	\$ 37,180.00
Place HH in sidewalk	6	\$ 1,320.00	\$ 7,920.00
Hard Surface test pitting	10	\$ 473.00	\$ 4,730.00
Place tracer	1690	\$ 0.42	\$ 709.80
Place 24ct LT	2490	\$ 1.98	\$ 4,930.20
Place ground rod	6	\$ 33.00	\$ 198.00
Asphalt/Concrete removal	1	\$ 5,060.00	\$ 5,060.00
Traffic Control	9.00	\$ 1,375.00	\$ 12,375.00
12ct Fiber	2863.5	\$ 0.75	\$ 2,147.63
Provide 2" HDPE	1943.50	\$ 2.45	\$ 4,761.58
24X36 HH	6.00	\$ 1,432.43	\$ 8,594.58
Couplings	6.00	\$ 33.00	\$ 198.00
Ground Wire	1943.50	\$ 0.40	\$ 777.40
Ground Rod	6.00	\$ 26.07	\$ 156.42
Cold patch	10	\$ 121.00	\$ 1,210.00
Ringcut 48 in new enclosure terminate 2F in existing	1	\$ 1,930.80	\$ 1,930.80
OTDR per trace	12	\$ 15.64	\$ 187.68
Sundries	1	\$ 371.25	\$ 371.25
Placement Meraki MR78 Outdoor WIFI Access Point	1	\$ 1,390.40	\$ 1,390.40
Placement Cisco Switch 3560-CX Outdoor Electrical Enclosure Weatherproof Box - 23.6*31.5*17.7"Universal IP Galvanized Plate Electrical Box	1	\$ 1,771.00	\$ 1,771.00
			\$ 2,776.40
			\$ 96,599.73



**Hyatt Park**

DESCRIPTION	QTY	PRICE	TOTAL
Place 2" HDPE	200	\$ 22.00	\$ 4,400.00
Place HH	1	\$ 528.00	\$ 528.00
Place HH in sidewalk	1	\$ 1,320.00	\$ 1,320.00
Hard Surface test pitting	4	\$ 473.00	\$ 1,892.00
Place tracer	200	\$ 0.42	\$ 84.00
Place 24ct LT	400	\$ 1.98	\$ 792.00
Place ground rod	2	\$ 33.00	\$ 66.00
Traffic Control	2.00	\$ 1,375.00	\$ 2,750.00
12ct Fiber	400	\$ 0.75	\$ 300.00
Provide 2" HDPE	230.00	\$ 2.45	\$ 563.50
24X36 HH	2.00	\$ 1,432.43	\$ 2,864.86
Ground Wire	230.00	\$ 0.40	\$ 92.00
Ground Rod	2.00	\$ 26.07	\$ 52.14
Cold patch	4	\$ 121.00	\$ 484.00
Ringcut 48 in new enclosure terminate 2F in existing	1	\$ 1,930.80	\$ 1,930.80
OTDR per trace	12	\$ 15.64	\$ 187.68
Sundries	1	\$ 371.25	\$ 371.25
Placement Meraki MR78 Outdoor WIFI Access Point	1	\$ 1,390.40	\$ 1,390.40
Placement Cisco Switch 3560-CX Outdoor Electrical Enclosure Weatherproof Box - 23.6*31.5*17.7"Universal IP Galvanized Plate Electrical Box	1	\$ 2,776.40	\$ 2,776.40
			\$ 24,616.03





**City Building 3505 Hamilton**

DESCRIPTION	QTY	PRICE	TOTAL
Placement Meraki MR78 Outdoor WiFi Access Point	1 \$	1,390.40	\$ 1,390.40
Placement Ethernet Cat 6	1 \$	675.00	\$ 675.00
MICS	1 \$	150.00	\$ 150.00
			\$ 2,215.40



**Nicholson Park**

DESCRIPTION	QTY	PRICE	TOTAL
Place 2" HDPE	2478	\$ 22.00	\$ 54,516.00
Place HH	5	\$ 528.00	\$ 2,640.00
Place HH in sidewalk	2	\$ 1,320.00	\$ 2,640.00
Hard Surface test pitting	17	\$ 473.00	\$ 8,041.00
Place tracer	2478	\$ 0.42	\$ 1,040.76
Place 24ct LT	3378	\$ 1.98	\$ 6,688.44
Place ground rod	7	\$ 33.00	\$ 231.00
Asphalt/concrete removal	1	\$ 5,927.90	\$ 5,927.90
Traffic Control	14.00	\$ 1,375.00	\$ 19,250.00
12ct Fiber	3335	\$ 0.75	\$ 2,501.25
Provide 2" HDPE	2300.00	\$ 2.45	\$ 5,635.00
24X36X24 HH	7.00	\$ 1,432.43	\$ 10,027.01
Coupling	7.00	\$ 33.00	\$ 231.00
Ground Wire	2300.00	\$ 0.40	\$ 920.00
Ground Rod	7.00	\$ 26.14	\$ 182.98
Cold patch	17	\$ 121.00	\$ 2,057.00
Ringcut 48 in new enclosure terminate 2F in existing	1	\$ 1,930.80	\$ 1,930.80
OTDR per trace	12	\$ 15.64	\$ 187.68
Sundries	1	\$ 371.25	\$ 371.25
Placement Meraki MR78 Outdoor WIFI Access Point	1	\$ 1,390.40	\$ 1,390.40
Placement Cisco Switch 3560-CX Outdoor Electrical Enclosure Weatherproof Box - 23.6*31.5*17.7"Universal IP Galvanized Plate Electrical Box	1	\$ 2,776.40	\$ 2,776.40
			\$ 130,956.87



**Dietz Park**

DESCRIPTION	QTY	PRICE	TOTAL
Place 2" HDPE	2000	\$ 22.00	\$ 44,000.00
Place HH	6	\$ 528.00	\$ 3,168.00
Place HH in sidewalk	1	\$ 1,320.00	\$ 1,320.00
Hard Surface test pitting	17	\$ 473.00	\$ 8,041.00
Place tracer	2900	\$ 0.42	\$ 1,218.00
Place 24ct LT	2000	\$ 1.98	\$ 3,960.00
Place ground rod	7	\$ 33.00	\$ 231.00
Asphalt/concrete removal	1	\$ 5,927.90	\$ 5,927.90
Traffic Control	14.00	\$ 1,375.00	\$ 19,250.00
12ct Fiber	3335	\$ 0.75	\$ 2,501.25
Provide 2" HDPE	2300.00	\$ 2.45	\$ 5,635.00
24X36X24 HH	7.00	\$ 1,432.43	\$ 10,027.01
Coupling	7.00	\$ 33.00	\$ 231.00
Ground Wire	2300.00	\$ 0.40	\$ 920.00
Ground Rod	7.00	\$ 26.14	\$ 182.98
Cold patch	17	\$ 121.00	\$ 2,057.00
Ringcut 48 in new enclosure terminate 2F in existing	1	\$ 1,930.80	\$ 1,930.80
OTDR per trace	12	\$ 15.64	\$ 187.68
Sundries	1	\$ 371.25	\$ 371.25
Placement Meraki MR78 Outdoor WIFI Access Point	1	\$ 1,390.40	\$ 1,390.40
Placement Cisco Switch 3560-CX Outdoor Electrical Enclosure Weatherproof Box - 23.6*31.5*17.7"Universal IP	1	\$ 1,771.00	\$ 1,771.00
Galvanized Plate Electrical Box	1	\$ 2,776.40	\$ 2,776.40
			\$ 117,097.67



#### Testing and Acceptance

Complete end to end testing provide to the county, Bidirectional OTDR and light meter/light source test results in electronic and paper formats.

Complete an initial Quality inspection and correct all defects. Provide initial findings and corrections in a report for the joint inspection.

Complete a joint inspection of the testing and quality results with the county including a ride out. Correct any outstanding issues found on the joint inspection and provide results to County

Provide redline drawings in paper and electronic format. Redlines will have the footage readings from the origination point, termination point, each handhole, slack storage location and splice point. Handholes and conduit not placed as shown on the drawings should be indicated on the redline drawings with the correct location indicated on the drawings. Depth, distance from curb, edge of pavement, or sidewalk will be shown on the drawing every 50' marker.

#### SA-TECH OSP Construction Plan Standardization

Outside Plant Construction Plans varies depending on the type of construction. Different design approaches may warrant given differing types of construction. However, all construction has general methods and standards regardless of construction application type.

Sa-Tech performs all projects in a safe manner. We adhere to all applicable state, federal and local safety regulations while performing all aspect of projects within industry codes, and standards.

SA-TECH OSP personnel have knowledge of the following OSP aspects:

- Pathways and spaces
- Cabling (cable and connecting hardware)
- Bonding and grounding (earthing)
- Right-of-way
- System documentation
- Codes and standards



#### Our construction plan methodology

1. **Engineer Notification-** Upon award notification SA-TECH notifies the design Engineer 72 hours in advance of starting work. No work begins until the Engineer is present at the job site and agrees that proper preparations for the operation have been made.
2. **Work Zone Traffic Control (WZTC) -** We set-up a WZTC environment to provide a safe work area for our workers. We set all road construction signs in accordance with local regulations and deploy traffic flaggers to facilitative a safe orderly flow for road users. **Identify Utility Locates-** We physically identify the exact location of the underground utilities in the work area.
3. **Equipment operation and placement-** All heavy-duty equipment is loaded and off loaded in a safe environment. As equipment is moved to operation point it is guided by designated equipment movers.
4. **General Telecommunication Infrastructure Operation:**
  - Selecting the drilling units and drilling tools
  - Pilot bore and detection
  - Install telecommunication entrance facility pathways
  - Pulling in the communication cables
  - Perform splicing operation of cables, if applicable
  - Perform termination of communication cables
  - Test and certify communication cables
5. **Site Restoration-** Upon completion of any type construction we de-mobilize equipment and restore the work site to original condition. All excavations will be backfilled and compacted to 90% of original density.
6. **Record Keeping, As-Built –** SA-TECH maintains a daily project log of construction application operation. We will provide As-Builts to the customer.

**//signed//**

**Cecil Jones Jr**

Technology Services Division