

A multi-year partnership between Douron Incorporated and participating members of the Mid-Atlantic Purchasing Team (MAPT), Baltimore Metropolitan Council (BMC) and the Metropolitan Washington Council of Governments (MWCOG) within MD, DC and Northern VA.

manufacturer/series	% discount
<b>9 to 5</b>	56.7%
<b>Allsteel</b>	
seating	54.6%
casegoods	56.5%
gather product	40.0%
systems*	61.0%
<b>Basyx</b>	44.6%
<b>Biblomodel*</b>	30.1%
<b>BodyBilt</b>	49.0%
<b>Candex</b>	48.0%
<b>Cramer</b>	50.5%
<b>Chief</b>	42.0%
<b>Claridge</b>	35.0%
<b>Clarín</b>	42.8%
<b>Clarus</b>	30.1%
<b>Community</b>	49.0%
<b>DLI</b>	43.7%
<b>ERG</b>	42.8%
<b>Fireking</b>	50.3%
<b>Fixtures</b>	45.3%
<b>Fleetwood</b>	32.6%
<b>Furniture Concepts</b>	36.7%
<b>Global</b>	
casegoods and seating	55.7%
Compile Systems*	56.0%
Evolve Systems*	55.5%
<b>Hale*</b>	38.9%
<b>HON</b>	
school	53.5%
seating, files, casegoods	56.0%
misc	53.5%
systems*	60.0%
<b>Inline</b>	54.1%
<b>Integra</b>	42.1%
<b>Intensa</b>	41.8%
<b>Invincible*</b>	49.4%
<b>Izzy</b>	45.3%
<b>JSI</b>	
seating	52.7%
casegoods	51.4%
<b>KI</b>	
systems*	48.0%
all other product line	42.0%

manufacturer/series	% discount
<b>Liat*</b>	45.5%
<b>Loftwall*</b>	20.2%
<b>Magnuson</b>	25.6%
<b>MityLite</b>	34.4%
<b>Montel*</b>	32.5%
<b>Neinkamper (ICF Grp)</b>	43.3%
<b>NPS</b>	48.6%
<b>Nucraft</b>	45.3%
<b>OfficeMaster</b>	44.5%
<b>Omega Systems*</b>	74.0%
<b>OTG casegoods</b>	47.0%
<b>Paoli</b>	54.0%
<b>Penco*</b>	46.1%
<b>PeterPepper</b>	21.0%
<b>Right Angle*</b>	47.2%
<b>Russwood*</b>	50.0%
<b>Shiffler</b>	5.0%
<b>Sico</b>	41.1%
<b>SixInch</b>	21.0%
<b>Smith System</b>	41.3%
<b>SpecialT</b>	48.6%
<b>Stylex</b>	45.2%
<b>The Senator Grp</b>	44.8%
<b>TMC</b>	34.1%
<b>Vanerum Stelter</b>	33.0%
<b>Virco</b>	65.5%
<b>Waddell</b>	24.2%
<b>Workrite*</b>	45.0%
<b>Workstuff</b>	32.3%

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manufacturers direct bid	% discount
<b>Agati</b>	45.0%
<b>American Seating</b>	
seating	45.0%
auditorium	35.0%
<b>Arcadia</b>	40.0%
<b>Biofit</b>	35.0%
<b>David Edward</b>	45.0%
<b>Encore</b>	50.0%
<b>Fluid Concepts</b>	50.0%
<b>Gunlocke</b>	53.0%
<b>HPFi</b>	49.0%
<b>Humanscale</b>	
casegoods	42.0%
school	42.0%
seating	48.0%
group 6, misc	55.0%
<b>Indiana</b>	51.0%
<b>Jonti-craft</b>	5.0%
<b>LaCasse</b>	47.0%
United Chair	47.0%
Nvision	47.0%
Neocase	25.0%
<b>La-Z-Boy</b>	46.0%
<b>Legacy</b>	52.0%
<b>Lesro</b>	43.0%
<b>Mayline</b>	50.0%
<b>Maxon</b>	
systems, group 1	75.0%
groups 2,4,5 and 6	64.0%
<b>Palmieri</b>	30.0%
<b>RFM Seating</b>	43.0%
<b>Sit On It (Exemplis)</b>	48.0%
<b>Source</b>	44.0%
<b>Studio Q</b>	52.5%
<b>Whitney Bros</b>	10.0%
<b>Worden</b>	41.5%

Discounts represent discount off the manufacturers current list price

\*Add installation on systems furniture, shelving and lockers. Quickship options available for various products

Please call for pricing

