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[info@L-Tron.com](mailto:info@L-Tron.com)

June 1<sup>st</sup>, 2023

To Whom It May Concern,

This letter is to confirm that the OSCR360 system is a sole source product, developed, sold and distributed exclusively by L-Tron Corporation. No division of L-Tron Corporation, nor any other company, makes a similar or competing product. There are no agents or dealers authorized to represent this product.

Additionally, competition is precluded by the award of a patent owned by L-Tron Corporation.

If you desire additional information, don't hesitate to contact me at (585) 383-0050 at any time or visit our website at [www.L-Tron.com/OSCR360](http://www.L-Tron.com/OSCR360). Thank you for your interest in our products.

Sincerely,

A handwritten signature in black ink, reading 'Trevor Z. DiMarco'. The signature is written in a cursive, flowing style.

Trevor Z. DiMarco  
President and CEO

*\*Please see pages 2-3 for supporting documentation.*



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# Quotation

Number LTCQ25386

Date Oct 23, 2023

To
<b>Hyattsville City Police Department</b> Chris Evans cevens@hyattsville.org 4310 Gallatin Street Hyattsville, MD 20781 USA <b>Phone:</b> 301-985-5060 <b>Fax:</b>

<b>Inquiry:</b> Verbal <b>Sales Rep:</b> Dave Wakefield <b>Ship:</b> Ground <b>Delivery:</b> 2-4 weeks ARO <b>FCA:</b> Shipping point <b>Terms:</b> Net 30
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Here is the quote you requested.

Qty	Part #	Description	Unit Price	Ext. Price
<b>OSCR360 High Resolution Capture Kit</b>				
1	<b>OSCR-LAW-STD-DC-HR</b>	OSCR360 Solution Standard Law Data Collection Kit with High Resolution Camera. Includes - OSCR360 data collection tablet software license - 8" Android Rugged Tablet - Tablet case - 360 Degree High Resolution Panoramic Camera with Lens Cover - Sensor Tube with GPS, and Compass sensors - Standard Tripod - Triple port USB Fast charger - Charging cables - Soft Equipment Carrying Case	\$6,401.00	<b>\$6,401.00</b>
1	<b>OSCR-LAW-STD-DC-SMS</b>	OSCR360 Tablet Software Updates, Upgrades, and Maintenance. First Year -- REQUIRED --	\$677.00	<b>\$677.00</b>
1	<b>INTRO-DC-SMS-SPECIAL</b>	Introductory offer - Valid through 12/31/2023 Discount equal to first year SMS Contract	-\$677.00	<b>-\$677.00</b>
<b>OSCR360 Desktop Presentation Package Single Computer License</b>				
1	<b>OSCR-LAW-STD-DPS</b>	OSCR360 Solution Standard Law Desktop Presentation Package. Includes: (1) OSCR360 Desktop Demonstrative Exhibit Development Software License	\$5,440.00	<b>\$5,440.00</b>
1	<b>OSCR-LAW-STD-DPS-SMS</b>	OSCR360 Desktop Presentation Software Updates, Upgrades, and Maintenance. First Year -- REQUIRED --	\$1,088.00	<b>\$1,088.00</b>
1	<b>INTRO-DPS-SMS-SPECIAL</b>	Introductory offer - Valid through 12/31/2023 Discount equal to first year SMS Contract	-\$1,088.00	<b>-\$1,088.00</b>
<b>Optional Capture Kit Maintenance</b>				
1	<b>OSCR-LAW-STD-DC-SMS-2</b>	OSCR360 Tablet Software Updates, Upgrades, and Maintenance (2 year extension, 3 years total)	\$1,353.00	<b>\$1,353.00</b>
<b>Optional Desktop Software Maintenance</b>				
1	<b>OSCR-LAW-STD-DPS-SMS-2</b>	OSCR360 Desktop Presentation Software Updates, Upgrades, and Maintenance (2 year extension, 3 years total)	\$2,176.00	<b>\$2,176.00</b>

Dave Wakefield

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PRICES SUBJECT TO CHANGE - PRICES BASED UPON TOTAL PURCHASE - ALL DELIVERY, TRAINING OR CONSULTING SERVICES TO BE BILLED AT PUBLISHED RATES - ALL HARDWARE PROPOSED ABOVE IS COVERED BY THE MANUFACTURERS WARRANTY, COVERING PARTS AND LABOR FOR HARDWARE ONLY ON A DEPOT BASIS. WE SHALL NOT BE LIABLE FOR ANY LOSS OF PROFITS, BUSINESS, GOODWILL, DATA, INTERRUPTION OF BUSINESS, NOR FOR INCIDENTAL OR CONSEQUENTIAL MERCHANTABILITY OR FITNESS OF PURPOSE, DAMAGES RELATED TO THIS AGREEMENT. RETURNS WILL NOT BE ACCEPTED WITHOUT AN RMA NUMBER, STANDARD PARTS ARE SUBJECT TO A MINIMUM 15% RESTOCKING FEE WITH ORIGINAL PACKAGING. RMA'S FOR NON DEFECTIVE MATERIALS WILL ONLY BE ISSUED WITHIN 21 DAYS OF SHIPMENT. RETURNS OF CUSTOM CONFIGURATIONS OR PARTS MAYBE SUBJECT TO MANUFACTURERS RESTRICTIONS. QUOTATION DOES NOT INCLUDE SHIPPING, OR ANY SALES TAXES OR DUTIES. CREDIT TERMS ARE SUBJECT TO APPROVAL BY THE FINANCE DEPARTMENT.

Qty	Part #	Description	Unit Price	Ext. Price
		<b>OSCR360 Rain Kit</b>		
1	<b>OSCR-TV-RT</b>	OSCR Custom Configured 360 Degree Spherical Camera with water resistant rain tube. Includes Micro USB Cable	\$495.00	<b>\$495.00</b>
		<b>SUBTOTAL</b>		<b>\$15,865.00</b>

**Dave Wakefield**

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**The following features have been identified as unique to the OSC360 solution:**

- OSC360 captures a spherical photo. Not a panorama, nothing is missing in the photo. Other companies place a graphic over the tripod or at the base of the photo.
- OSC360 creates spherical images with immediate stitching. Other solutions require time consuming post-capture stitching.
- OSC360 is installed locally on your machine integrating easily and securely with each department's IT infrastructure. Unlike other systems, there is no reliance on the cloud.
- OSC360 attaches GPS coordinates and cardinal direction to every 360° spherical photo taken. This sensor tube with GPS, and compass sensors is proprietary, designed & developed in house by our engineers. ***These features are covered by the patent as mentioned in our sole source letter.***
- Ease and speed of use – Each photo takes 4-10 seconds to capture the image, GPS coordinates, and cardinal direction, transmit the data, and stitch the photo automatically. Many other companies take much longer. This data capture process is completely controlled by the OSC360 tablet software.
- OSC360 captures spherical photos while remaining stationary. There is nothing mechanical or rotating about the capture system. Other systems require constant leveling, movement, and time-consuming rotations to document the area.
- OSC360 creates small file sizes for easy distribution & exchange between offices. Other companies' systems create large outputs which not only take a lot of computing power and storage to run, but make it hard to easily transfer files between departments/parties.
- No measurements or need for point cloud lasers.
- All hardware and software are configured by L-TRON.
- OSC360 proprietary desktop software is designed & developed by L-TRON engineers. Some features listed below allow you to:
  - Quickly and Easily embed any digital media file into the project to use the software as a container for all digital evidentiary files (pdfs, jpgs, audio files, video files, etc.) for later access
  - View Google street and satellite maps with the additional benefit of easily adding in blueprints, sketches, diagrams, etc.
  - Quickly Point out areas of interest within a photo by use of hotspots.
  - Easily navigate through a scene/building via simple navigation arrows.
  - Effortlessly build and present a case to a jury/coworker/specialist/etc. with a true and accurate depiction appealing to the layperson.
- OSC360 proprietary tablet software is designed and developed by L-TRON engineers. Some unique features are listed here:
  - The OSC360 tablet software uses the serial number of the camera, along with commands unique to the camera to specifically initiate the capture of a spherical photo. After the user takes a photo, the photo is then downloaded to the tablet and associated software and deleted from the camera, protecting the chain of custody.
  - Furthermore, the OSC360 tablet utilizes a Bluetooth signal in connecting to L-TRON's proprietary sensor tube in order to capture the system's GPS



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coordinates and cardinal direction. In the tablet software, this information is then tied to the photo captured utilizing the camera.

- Using the tablet software, the user can instantaneously view the photograph that was previously captured.

- So simple to use, no training is required to operate the system and software.
- **\*\*\*NOTE:** The OSC360 data capture kit is offered as a complete system unable to be separated and broken down into its individual components, with the exception of replacements. The tablet software is not sold independently from the hardware. **\*\*\***