



**Department of Public Works  
Turnkey Solar Power System**

4637 Arundel Place Turnkey Solar Power System

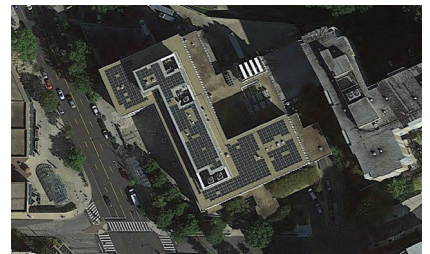
The City of Hyattsville  
4310 Gallatin Street Hyattsville, Maryland 20781  
Attn: Laura Reams, City Clerk



*501kW Conagra Packaging, Crozet Virginia.*



*104kW Virginia Tech Parking Deck, Blacksburg, VA*



*200.625kW Van Ness Center, Washington D.C.*



## **PROPOSAL DOCUMENTS**

In order to qualify for this Project, Contractors must submit all information requested in the following pages.

### **CONTRACTOR INFORMATION**

Proposals must adhere to the format of these Proposal forms and content of this RFP. Proposals will not be evaluated unless all parts of the Proposal form are submitted in a complete package. The information set forth is the minimum required in order to qualify for consideration.

Firm Name	Altenergy Inc.
Address	1132 E. Market St Bay 5
City, State, Zip	Charlottesville, VA 22902
Contact Person	Nick Crissey
Phone Number	434.284.3552
Email Address	ncrissey@altenergyinc.com

## PROPOSAL RATE SHEET

In compliance with your Invitation to Proposal, we propose to furnish all materials, labor, equipment, and services, necessary to complete the work as outlined in the Scope, per the pricing stated below:

Item	Approx. Quantity	Unit	Position	Unit Rate	Proposal Amount
1	1	LS	<b>4637 Arundel Place Turnkey Solar Power System</b>	\$2.59	\$100,000
				<b>Total Proposal</b>	\$100,000

The quantities on this Proposal form are an estimate. Proposals will be for lump sum rate per occurrence; Contractor will be only paid for work that is inspected and accepted by the City.

#### PROPOSAL FORM PRICE AUTHORIZATION

By signing this Proposal form, such action certifies that the Contractor has personal knowledge of the following:

That said Contractor has examined the RFP and specifications, carefully prepared the Proposal form, and has checked the same in detail before submitting said Proposal; and that said Contractor, or the agents, officers, or employees thereof, have not, either directly or indirectly, entered into any agreement, participated in any collusion, or otherwise taken any action in restraint of free competitive Proposing in connection with this Proposal.

That all said work will be performed at the Contractor's own proper cost and expense. The Contractor will furnish all necessary materials, labor, tools, machinery, apparatus, and other means of construction in the manner provided in the applicable specifications, and at the time stated in the contract.

The undersigned, being a reputable Contractor and having submitted the necessary pre-qualification forms, hereby submits in good faith and in full accordance with all specifications, attached or integral, his/her Proposal:

Name of Contractor Altenergy Inc

Authorized Signature Nicholas Crissey

Name and Title of Signatory Nicholas Crissey

Date 11/19/2021

Type of Organization (circle One): Corporation Partnership Proprietorship

SEAL:  
(If corporation)



## INSURANCE REQUIREMENT

Submit a certificate of Insurance from your insurance agent or insurance company that evidences your company's ability to obtain the following minimum insurance requirements. Attach and label as Exhibit I.

### I. Workers Compensation

Coverage      Statutory

A:

Coverage      \$500,000      Bodily Injury by Accident for Each Accident

B:

\$500,000      Bodily Injury by Disease for Policy Limit

\$500,000      Bodily Injury by Disease for Each Employee

### 2. Commercial Auto Liability Insurance for All Owners, Non-Owned and Hired Autos.

\$1,000,000      Combined Single Limit for Bodily Injury and Property Damage Liability

### 3. Commercial General Liability Insurance

\$2,000,000      General Aggregate

\$1,000,000      Products/Completed Operations Aggregate

\$1,000,000      Personal and Advertising Injury Limit

\$1,000,000      Combined Single Limit Bodily Injury & Property Damage - Each Occurrence

\$50,000      Fire Legal Limit

\$5,000      Medical Payment

### 4. Umbrella/Access Liability Insurance

\$2,000,000      Each Occurrence

## COMPANY BACKGROUND

Company Name	Altenergy Inc
Main Office Location	1132 E. Market St Bay 5
	Charlottesville, VA 22902
Year Founded	2004

Project Manager Name	Nicholas Crissey
Project Manager Phone	434.284.3552
Project Manager Email	ncrissey@altenergyinc.com
Years of Experience	5 years

Has the company ever operated under another name? If yes, what name?

No

Do you have the equipment and staff available to start within 10 days of notice to proceed?

Yes

If no to the previous question, how long would it take to have the equipment and staff available?

Has the company ever done work with the City of Hyattsville? If yes, when and what type of work.

NO, not with the city. We have performed work in Prince George CO.

## REFERENCES

Complete and submit the following for three (3) projects of similar nature as the project specified. Make copies and/or attach additional pages as needed.

Name of Project      College Park City Garage

Owner of Project      City of College Park, Maryland

Address of Project      9217 51st Ave, College Park, Maryland 20740

Contact Person      Robert Marsilli

Phone Number      240-487-3601

Email address      rmarsili@collegeparkmd.gov

Description of  
work

Altenergy has completed (2) projects for the City of College Park. The first project is a 31.62kW Solar Energy System. This system was a roof-mounted ballasted array. This array consists of (93) Axitec solar modules and is estimated to produce 38,698kWh annually. The second project is for the City of College Park Landscape Garage. A 33.11kW Solar Energy System, consisting of (86) Axitec modules.

Comments

## REFERENCES

Complete and submit the following for three (3) projects of similar nature as the project specified. Make copies and/or attach additional pages as needed.

Name of Project Millersville Landfill and Resource Reclamation Facility Maintenance Shop

Owner of Project Anne Arundel County

Address of Project 3898 Burns Crossing Rd., Severn, MD 21114

Contact Person Carson Arnold

Phone Number 410-222-7600 ext. 146

Email address carnold@acdsinc.org

Description of work 85.56kW Solar Energy System. This system is roof mounted with QCell solar modules. Producing 106,582kWh annually. Altenergy was awarded the project through a RFP process, serving as the EPC contractor.

Comments

## REFERENCES

Complete and submit the following for three (3) projects of similar nature as the project specified. Make copies and/or attach additional pages as needed.

Name of Project      Bowie Waste Water Treatment Plant

Owner of Project      City of Bowie, Maryland

Address of Project      16500 Annapolis Rd, Bowie, MD 20715

Contact Person      Alen Forney

Phone Number      301-575-2475

Email address      aforney@cityofbowie.org

Description of work      Altenergy completed two projects for the City of Bowie. The first project is a 19.24kW Solar Energy System, consisting of (76) Axitec Solar modules, ground mounted, for the Waste Water Treatment Plant.  
The second project is a 12.48kW Solar Energy System for the Bowie Streets and Utilities Building. Consisting of (48) Axitec modules.

Comments

**ADDENDUM NO. 1**  
**TO THE REQUEST FOR PROPOSALS (RFP)**  
**FOR DEPARTMENT OF PUBLIC WORKS TURNKEY SOLAR POWER SYSTEM**  
**FOR THE CITY OF HYATTSVILLE, MARYLAND**  
**RFP #DPW21-004**

Wednesday March 17, 2021

The City of Hyattsville, Maryland, hereafter the "City", is issuing this Addendum #1 on March 17, 2021 to amend and clarify information and specifications included in RFP #DPW21-004, Department of Public Works Turnkey Solar Power System. **Addendum #1 updates the schedule for the RFP Process, including the submission date and time.** There are no other changes to the RFP. This addendum is incorporated into RFP #DPW21-004 and any associated contract documents as if fully set out in the original RFP. **Proposer must acknowledge the receipt of Addendum #1 by signing this addendum where indicated and including this addendum as part of your proposal package.**

**On Page 3 the existing RFP Solicitation Schedule is struck and replaced with the following:**

March 10, 2021: Solicitation

March 24, 2021: Pre-proposal meeting at 1:00PM

March 31, 2021: Questions Due by 5:00PM

April 7, 2021: Proposals Due at 1:00PM

April 7, 2021: Proposals Opened at 1:10PM

April 14, 2021: Notification of Intent to Award

April 19, 2021: Council Review and Approval

**On page 3, Section on preproposal meeting is struck and replaced with the following:**

There will be a virtual pre-proposal meeting on March 24, 2021 at 1:00PM. The link will be posted on the City's website. An optional tour of the location is available by appointment only on a first come, first served basis. To setup a tour between March 18<sup>th</sup> and 24<sup>th</sup> please contact Joe Buckholtz at [jbuckholtz@hyattsville.org](mailto:jbuckholtz@hyattsville.org) or call 240-832-1700.

**On page 9, section on submission of proposals is struck and replaced with the follow:**

The Proposals will be received by the City Clerk, no later than **1:00 pm**, Wednesday, April 7, 2021 and shall be mailed or hand delivered to:

**The City of Hyattsville**  
**4310 Gallatin Street**  
**Hyattsville, Maryland 20781**  
**Attn: Laura Reams, City Clerk**

For additional information regarding the services specified in this request for qualifications, contact Hal Metzler, City Project Manager in writing by email at [hmetzler@hyattsville.org](mailto:hmetzler@hyattsville.org). Questions specific to this solicitation will be accepted until 5:00 PM on Wednesday, March 31<sup>th</sup>, 2021.

**On page 10, section on Evaluation of Proposals and Award of Contracts, the first paragraph is struck and replaced with the following:**

The Proposals will be publicly opened and read on Wednesday, April 7, 2021 at 1:10pm via a virtual meeting. The link to the meeting will be available via the City website.

There are no other changes to the RFP at this time.

END OF ADDENDUM #1



Hal W. Metzler, Jr. EI  
City of Hyattsville, Deputy Director

**I acknowledge receipt of addendum #1 for this RFP and have enclosed it as part of the bid package.**

Company

Altenergy Inc

Signature



Date

11/19/2021

**ADDENDUM NO. 2**  
**TO THE REQUEST FOR PROPOSALS (RFP)**  
**FOR DEPARTMENT OF PUBLIC WORKS TURNKEY SOLAR POWER SYSTEM**  
**FOR THE CITY OF HYATTSVILLE, MARYLAND**  
**RFP #DPW21-004**

Wednesday April 2, 2021

The City of Hyattsville, Maryland, hereafter the "City", is issuing this Addendum #2 on April 2, 2021 to amend and clarify information and specifications included in RFP #DPW21-004, Department of Public Works Turnkey Solar Power System. **Addendum #2 answers submitted questions, provides requested documentation, and updates the submission date and time.** There are no other changes to the RFP. This addendum is incorporated into RFP #DPW21-004 and any associated contract documents as if fully set out in the original RFP. **Proposer must acknowledge the receipt of Addendum #2 by signing this addendum where indicated and including this addendum as part of your proposal package.**

**Attendee List:**

First Name	Last Name	Email
Dennis	Windley	dwindley@dssservicesinc.com
Jennifer	Cruz	jcruz@rerenergygroup.com
Katie	Jester	katie@sunrisesolarmd.com
Ashlyn	Brulato	ashlyn.brulato@edpr.com
George	Chambers	chambers46@gmail.com
William	Rawheiser	williamr@suninone.com
Richard	Stoltzfus	richard@sunrisesolarmd.com
Dan	Baughner	dan@sunrisesolarmd.com

**On Page 3 the existing RFP Solicitation Schedule is struck and replaced with the following:**

March 10, 2021: Solicitation  
March 24, 2021: Pre-proposal meeting at 1:00PM  
March 31, 2021: Questions Due by 5:00PM  
April 14, 2021: Proposals Due at 1:00PM  
April 14, 2021: Proposals Opened at 1:10PM  
April 28, 2021: Notification of Intent to Award  
May 3, 2021: Council Review and Approval



**On page 9, section on submission of proposals is struck and replaced with the following:**

The Proposals will be received by the City Clerk, no later than **1:00 pm**, Wednesday, April 14, 2021 and shall be mailed or hand delivered to:

**The City of Hyattsville**

**4310 Gallatin Street**

**Hyattsville, Maryland 20781**

**Attn: Laura Reams, City Clerk**

For additional information regarding the services specified in this request for qualifications, contact Hal Metzler, City Project Manager in writing by email at [hmetzler@hyattsville.org](mailto:hmetzler@hyattsville.org). Questions specific to this solicitation will be accepted until 5:00 PM on Wednesday, March 31th, 2021.

**On page 10, section on Evaluation of Proposals and Award of Contracts, the first paragraph is struck and replaced with the following:**

The Proposals will be publicly opened and read on Wednesday, April 14, 2021 at 1:10pm via a virtual meeting. The link to the meeting will be available via the City website.

#### **Questions and Answers:**

1. Are there any electrical upgrades planned for the old DPW building?  
A Not at this time
2. Have you contacted PEPCO about your wish to utilize virtual net metering? Or would our services be provided from square one in this effort?  
A We have not contacted PEPCO. This should be included in your proposal.
3. Can you provide the manual transfer switch specs?  
A Manual transfer switch specs can be downloaded from [Hyattsville.org/360/bids-and-rfps](http://Hyattsville.org/360/bids-and-rfps)
4. Are there available electrical/structural drawings of the new building? If so; where can they be found?  
A Electrical and Structural drawings can be downloaded from [Hyattsville.org/360/bids-and-rfps](http://Hyattsville.org/360/bids-and-rfps)
5. Is there a bid bond or performance bond requirement?  
A No a bid bond or performance band is not required
6. Can you provide clarity on your request for advice, in the third section of "Financial Structuring" on use of tax credits? Are you interested in a PPA?  
A The City is interested in all options available for financing the project.

7. Will you be providing a link to a list off all asked questions or will this be issued in another addendum?

A Yes, Addendum #2 will contain questions and answers.

8. Our bonding company needs a percentage for the Bid Bond. We do not see that specified in your RFP documents. Is there a percentage you require? We normally do 5% or 10%. Please let me know. If we can't get this determination today, I would ask for an extension of a few days (maybe 5 business days) on the proposal, as we will need time to process the bond.

A See response to question 5.

9. Copies of Hyattsville Electric Bills showing billing for all city electric meters.

A Spreadsheets from 2019 to date can be downloaded from [Hyattsville.org/360/bids-and-rfps](http://Hyattsville.org/360/bids-and-rfps)

10. Name and contact info for Pepco (Need ASAP)

A The City does not have a contact at PEPCO at this time

11. Old building voltage (Need ASAP)

A The voltage is 3 phase 240V

12. Drawings for roof of new building in pdf

A Drawings can be downloaded from [Hyattsville.org/360/bids-and-rfps](http://Hyattsville.org/360/bids-and-rfps)

13. Roof drawings for old building in pdf

A Drawings can be downloaded from [Hyattsville.org/360/bids-and-rfps](http://Hyattsville.org/360/bids-and-rfps)

END OF ADDENDUM #2



Hal W. Metzler, Jr. El  
City of Hyattsville, Deputy Director

**I acknowledge receipt of addendum #2 for this RFP and have enclosed it as part of the bid package.**

Company

Altenergy Inc.

Signature



Date

11/19/2021

PROJECT: Department of Public Works Turnkey Solar Power System (RFP #DPW21-004)

Location: 4637 Arundel Place, Hyattsville, MD 20781

DATE: 11/19/2021

## **SCOPE OF WORK**

Altenergy will provide a complete, turnkey installation including but not limited to design and engineering, permitting, procurement, installation, interconnection, and rebates and incentives. This system will be installed in accordance with all applicable national electrical codes, inspected and verified by local inspection processes. The permit and net metering agreement will be administered and executed by Altenergy Incorporated but will be authorized by the system owner.

Altenergy will be able to provide an efficient process to meet the Scope of Work in section III, RFP Bid Terms, and conditions. Once contract is in place, our project managers will begin the permitting process, interconnections applications and scheduling. Our procurement specialist will secure equipment and scheduling of deliverables. Updates in this process will then be relayed to the city's contact on a bi-weekly basis. After construction and PTO has been granted from the utility, a final walk through will be scheduled with the owner to go over system components, operation training and monitoring. A detailed owner's manual will be provided to the client at the end of the final walk through and system commissioning.

## **Experience and Support**

Altenergy has 1,700 projects, 21 Megawatts designed and built across 10 states. Altenergy has worked with a wide range of Local, State, and Federal government entities throughout the US. We have built many commercial solar projects in the US and have a vast knowledge of permitting requirements by the local authorities. The installation of the racking, solar panels and inverters will all be performed by Altenergy's trained installation crew. Nick Crissey will serve as the dedicated project manager and a dedicated site manager will be on-site for the duration for the project to receive deliveries, send updates and reports and perform Quality Control inspections. Altenergy's installation crew, will be on site during the construction phase at a minimum of 8 hours a day and a 40-hour work week.

Altenergy has worked with the following Federal and Local Municipalities:

- City of Cambridge – 2018
- City of College Park – 2018 & 2020
- Town of Sharptown – 2018
- City of Bowie – 2015
- Anne Arundel County – 2015-2016
- VA Department of Mines, Minerals & Energy – 2019
- Johnson County, MO – 2020
- United States Marine Corps – 2020
- Department of Game and Inland Fisheries

**System Components:**

4637 Arundel Place Hyattsville, MD 20781

**Total Project Cost - \$100,000****38kW (DC) 26kW (AC) Solar PV System**

- Trina 475W Solar Modules
- SolarEdge 17k and 9k (208V) Inverters
- SolarEdge P950 Optimizers
- IronRidge XR100 Racking System
- 400A Disconnect
- 400A Combiner Panel

**Warranties**

25-year manufacturer's warranty on solar modules

12-year manufacturer's warranty on SolarEdge Inverters

25-year manufacturer's warranty on SolarEdge Optimizers

25-year manufacturer's warranty on IronRidge racking

10-year Altenergy warranty on parts and labor

**System Production:**

Total system annual production for the proposed 38kW (DC) solar array located at 4637 Arundel Place, Hyattsville, MD 20781 is **45,917kWh**.

**System Expansion:**

The maximum allowable system size has been previously proposed as 145.77kW. This size system would require a combiner panel with a rating of 400A. Included in the proposed system is a 400A disconnect along with a 400A combiner panel that will have spaces for additional inverter output connections. To expand the system, one would simply need to install additional PV modules on the roof, install another inverter (sized to requested expansion of array production capacity) and wire that inverter's output connection the combiner panel.





Cautio: Photovoltaic system performance predictions calculated by PVWatts® include many inherent assumptions and uncertainties and do not reflect variations between PV technologies nor site-specific characteristics except as represented by PVWatts® inputs. For example, PV modules with better performance are not differentiated within PVWatts® from lesser performing modules. Both NREL and private companies provide more sophisticated PV modeling tools (such as the System Advisor Model at <https://sam.nrel.gov>) that allow for more precise and complex modeling of PV systems.

The expected range is based on 30 years of actual weather data at the given location and is intended to provide an indication of the variation you might see. For more information, please refer to this NREL report: The Error Report.

Disclaimer: The PVWatts® Model ("Model") is provided by the National Renewable Energy Laboratory ("NREL"), which is operated by the Alliance for Sustainable Energy, LLC ("Alliance") for the U.S. Department Of Energy ("DOE") and may be used for any purpose whatsoever.

The names DOE/NREL/ALLIANCE shall not be used in any representation, advertising, publicity or other manner whatsoever to endorse or promote any entity that adopts or uses the Model. DOE/NREL/ALLIANCE shall not provide any support, consulting, training or assistance of any kind with regard to the use of the Model or any updates, revisions or new versions of the Model.

YOU AGREE TO INDEMNIFY DOE/NREL/ALLIANCE, AND ITS AFFILIATES, OFFICERS, AGENTS, AND EMPLOYEES AGAINST ANY CLAIM OR DEMAND, INCLUDING REASONABLE ATTORNEYS' FEES, RELATED TO YOUR USE, RELIANCE, OR ADOPTION OF THE MODEL FOR ANY PURPOSE WHATSOEVER. THE MODEL IS PROVIDED BY DOE/NREL/ALLIANCE 'AS IS' AND ANY EXPRESS OR IMPLIED WARRANTIES, INCLUDING BUT NOT LIMITED TO THE IMPLIED WARRANTIES OF MERCHANTABILITY AND FITNESS FOR A PARTICULAR PURPOSE ARE EXPRESSLY DISCLAIMED. IN NO EVENT SHALL DOE/NREL/ALLIANCE BE LIABLE FOR ANY SPECIAL, INDIRECT OR CONSEQUENTIAL DAMAGES OR ANY DAMAGES WHATSOEVER, INCLUDING BUT NOT LIMITED TO CLAIMS ASSOCIATED WITH THE LOSS OF DATA OR PROFITS, WHICH MAY RESULT FROM ANY ACTION IN CONTRACT, NEGLIGENCE OR OTHER TORTIOUS CLAIM THAT ARISES OUT OF OR IN CONNECTION WITH THE USE OR PERFORMANCE OF THE MODEL.

The energy output range is based on analysis of 30 years of historical weather data for nearby, and is intended to provide an indication of the possible interannual variability in generation for a Fixed (open rack) PV system at this location.

# RESULTS

45,917 kWh/Year\*

System output may range from 43,883 to 47,685 kWh per year near this location.

Month	Solar Radiation ( kWh / m <sup>2</sup> / day )	AC Energy ( kWh )	Value ( \$ )
January	2.55	2,342	264
February	3.45	2,909	328
March	4.39	4,037	455
April	5.46	4,703	530
May	5.84	5,093	574
June	6.37	5,137	579
July	6.45	5,284	596
August	5.70	4,708	531
September	4.91	4,046	456
October	3.72	3,299	372
November	2.74	2,361	266
December	2.20	1,998	225
Annual	4.48	45,917	\$ 5,176

## Location and Station Identification

Requested Location	4637 Arundel Pl, Hyattsville, MD 20781
Weather Data Source	Lat, Lon: 38.93, -76.94    1.2 mi
Latitude	38.93° N
Longitude	76.94° W

## PV System Specifications (Residential)

DC System Size	38 kW
Module Type	Standard
Array Type	Fixed (roof mount)
Array Tilt	5°
Array Azimuth	150°
System Losses	16.65%
Inverter Efficiency	96%
DC to AC Size Ratio	1.2

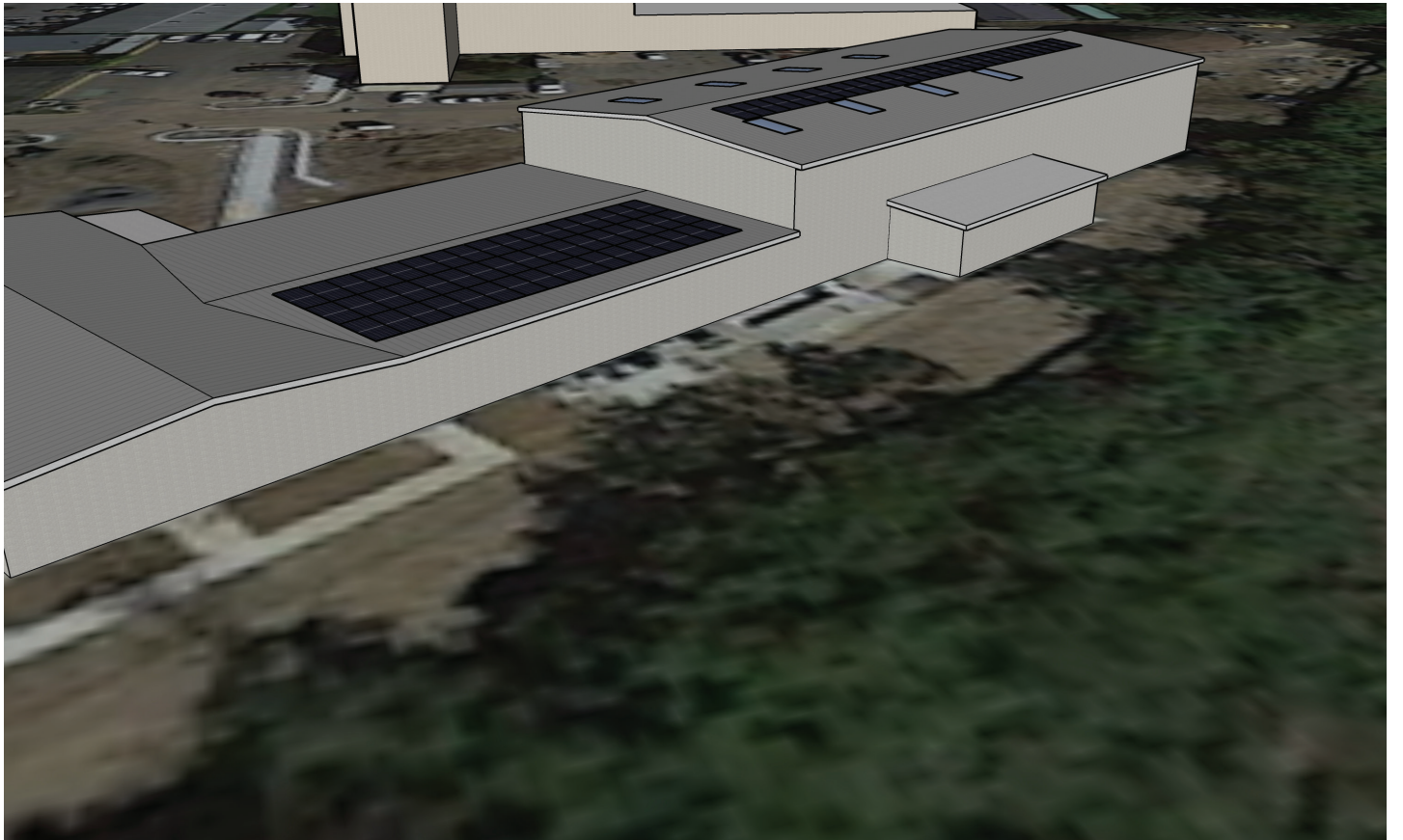
## Economics

Average Retail Electricity Rate	0.113 \$/kWh
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## Performance Metrics

Capacity Factor	13.8%
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#### Design and Pre-install:

1. Interconnection Agreement process will be prepared and processed by Altenergy. A representative of the City of Hyattsville will need to authorize the application as the utility account holder.
2. The project will be permitted and inspected to the full extent required by the AHJ
3. Installation will be as soon as possible and at the convenience of the City of Hyattsville.

#### Installation

1. Installation will be conducted during normal business hours unless otherwise requested by the City of Hyattsville. Construction impact will be minimized to the fullest extent possible.
2. Upon completion a commissioning report will be produced confirming that every component of the system is operating as expected. The superior monitoring capability of the SolarEdge based system will allow ongoing confirmation of such conditions on a continual basis.
3. Final inspection will be procured from all the appropriate AHJs, Altenergy staff will be present and ready to aid inspectors for all inspections required.
4. Necessary documentation will be submitted to the utility immediately upon becoming available.

#### Post Installation

1. Utility inspections will be completed as required with Altenergy staff present.
2. Final system checks as laid out in the commissioning report will be conducted upon system completion. In addition to education opportunities Altenergy management will be present for up to a full day to provide operational training and walk-thru to the facility staff.
3. Altenergy will set up the internet monitoring portal, transfer ownership access to the City of Hyattsville and provide training as necessary in the set up and continuing use of the monitoring portal. Altenergy will also continue to monitor the system for operational status for the life of the system.
4. Altenergy will provide maintenance and operation for a period of five years per RFP requirements. Altenergy will provide an owners Maintenance and Operations manual at the time of system commissioning and final walkthrough.

#### Project Approach

Upon award of the contract, Altenergy will communicate with the owners as soon as possible to discuss site requirements, expected schedule, etc. Altenergy will discuss construction progress, potential delays, schedule, budget etc. Our daily schedule and budget will be maintained by the project manager. Quality assurance will be maintained by the Director of operations. Altenergy is a full EPC contractor and all specified equipment within Altenergy's response meets or exceeds the requirements in the RFP. Altenergy will use the design provided in this RFP as a foundation for the proposed solar arrays. Our system will be designed by our experienced NABCEP certified design team, which has experience designing to historical review standards. All PV array and inverter components will be installed per manufacturer's instructions. The inverters selected in this proposal meet all 2017 NEC rapid shutdown requirements. The project will be overseen by Nick Crissey. Nick will interface with the engineering department to ensure the project is built to the specifications of the RFP and this proposal.

**Construction Plan:**

Altenergy will actively manage the PV system construction according to the initial project schedule. Agreed upon milestones will be tracked according to a percentage of completed, critical tasks. The PV system construction will commence and follow the typical schedule of racking install, module install, equipment placement, trenching & wiring, and testing/commissioning. During the construction process, Altenergy will report to the owner on a bi-weekly basis to summarize progress, safety, quality control, and any other information requested by the owner or that Altenergy deems pertinent. If those tasks are proceeding at a rate that is not consistent with the set schedule, action will be taken to increase the rate of execution through increased manpower or through analysis and subsequent increase in labor efficiency.

**Procurement:**

At the time of contract signing, Altenergy will begin procuring the solar modules, inverters, racking and all other necessary equipment outlined in this RFP. Our in-house procurement team has developed a high-quality approach to identifying the best products and value for our clients, using relevant sourcing processes and tools to select the best manufacturers and suppliers. Our procurement team has built solid relationships with our supplier's spanning a decade, allowing Altenergy to provide the best value to our clients. Our team are experts at supplier relationship management, contract management and sourcing.

**Financial Structuring:**

Please see the Solar Investment Financial Analysis for yearly estimated SREC values assumptions for the next five years and estimated value of electricity generated for the duration of the system. We have included an analysis without the Federal Investment Tax Credit, as a non-taxable entity. The table shows system depreciation and anticipated decline in production. SREC values are based on current market value and are not guaranteed in the future. All assumptions are an estimate. Altenergy Inc., does not guarantee these assumptions.





## Solar Investment Financial Analysis

Prepared for: **Hyattsville DPW**  
 Project Name: Hyattsville DPW Solar  
 Fed. Tax Bracket: 0.00%  
 State Tax Bracket: 0.00%

System Size (kW): 38.00  
 Price Per Watt: \$2.63

Current Price per Kilowatt Hour: \$0.217  
 Max. Annual Module Degradation 0.60%  
 \*Annual Electric Rate Escalator: 3.80%

*\*Inflation rate based on the national average as determined by the U.S. Energy Information Administration.*

Total System Cost: \$100,000  
 26% Federal Tax Credit: \$0  
 State & Fed. Depreciation (Cash Value): \$0  
 Total Net Cost: \$100,000

Internal Rate of Return: 13.47%  
 Payback Period (Years): 7.5

\*25 Year Cost of Electricity at 3.8% Annual Inflation Rate: \$371,851  
 25 Year Cost of Elec. by Going Solar: \$100,000  
 Total Expected Savings Over 25 Years: \$289,318

Year	System Cost	Federal Tax Credit	Depreciable Amount	Federal Depr. Value	State Depr. Value	Annual Insurance	SREC	kWh Production	*kWh Price	*Avoided kWh Bills	Annual Cashflow	Cumulative Cashflow
	(100,000)										(\$100,000)	(\$100,000)
1		\$0	\$0	\$0	\$0		\$3,536	45,917	\$0.217	\$9,964	\$13,500	(\$86,500)
2							\$3,514	45,641	\$0.225	\$10,281	\$13,795	(\$72,705)
3							\$3,493	45,368	\$0.234	\$10,607	\$14,101	(\$58,605)
4							\$3,472	45,095	\$0.243	\$10,944	\$14,417	(\$44,188)
5							\$3,452	44,825	\$0.252	\$11,292	\$14,743	(\$29,445)
6								44,556	\$0.261	\$11,651	\$11,651	(\$17,794)
7								44,289	\$0.271	\$12,021	\$12,021	(\$5,773)
8								44,023	\$0.282	\$12,403	\$12,403	\$6,629
9								43,759	\$0.292	\$12,797	\$12,797	\$19,426
10								43,496	\$0.304	\$13,203	\$13,203	\$32,630
11								43,235	\$0.315	\$13,623	\$13,623	\$46,253
12								42,976	\$0.327	\$14,056	\$14,056	\$60,308
13								42,718	\$0.339	\$14,502	\$14,502	\$74,811
14								42,462	\$0.352	\$14,963	\$14,963	\$89,774
15								42,207	\$0.366	\$15,439	\$15,439	\$105,212
16								41,954	\$0.380	\$15,929	\$15,929	\$121,141
17								41,702	\$0.394	\$16,435	\$16,435	\$137,577
18								41,452	\$0.409	\$16,957	\$16,957	\$154,534
19								41,203	\$0.425	\$17,496	\$17,496	\$172,030
20								40,956	\$0.441	\$18,052	\$18,052	\$190,082
21								40,710	\$0.458	\$18,626	\$18,626	\$208,707
22								40,466	\$0.475	\$19,217	\$19,217	\$227,925
23								40,223	\$0.493	\$19,828	\$19,828	\$247,752
24								39,982	\$0.512	\$20,458	\$20,458	\$268,210
25								39,742	\$0.531	\$21,108	\$21,108	\$289,318
		\$0	\$0	\$0	\$0		\$17,467	1,068,954		\$371,851	\$389,318	\$289,318

Altenergy Inc does not guarantee the above tax information or the availability of the SRECs. Please consult your tax adviser for tax advice.

Altenergy Inc.

Project Start Date		1/3/2022 (Monday)		Display Week		1		Week 1				Week 2				Week 3				Week 4				Week 5				Week 6				Week 7				Week 8						
Project Manager		Nicholas Crissey						3 Jan 2022				10 Jan 2022				17 Jan 2022				24 Jan 2022				31 Jan 2022				7 Feb 2022				14 Feb 2022				21 Feb 2022						
WBS	TASK	LEAD	START	END	DAYS	% DONE	WORK DAYS	M	T	W	T	F	S	S	M	T	W	T	F	S	S	M	T	W	T	F	S	S	M	T	W	T	F	S	S	M	T	W	T	F	S	S
1	Design & Approval			-			-																																			
1.1	Sub Array 1		Mon 1/03/22	Mon 2/07/22	36	0%	35																																			
1.2	Sub Array 2		Mon 1/03/22	Mon 2/07/22	36	0%	35																																			
2	Permitting			-			-																																			
2.1	DPIE		Tue 2/08/22	Mon 3/28/22	49	0%	45																																			
3	Mobilization			-			-																																			
3.1	Sub Array 1		Tue 3/29/22	Wed 3/30/22	2	0%	2																																			
3.2	Sub Array 2		Tue 3/29/22	Wed 3/30/22	2	0%	2																																			
4	AC/DC Electrical			-			-																																			
4.1	Sub Array 1		Fri 4/01/22	Wed 4/20/22	20	0%	14																																			
4.2	Sub Array 2		Fri 4/01/22	Wed 4/20/22	20	0%	14																																			
4.3	AC		Mon 4/04/22	Wed 4/20/22	20	0%	14																																			
5	Module Installation			-			-																																			
5.1	Sub Array 1		Mon 4/04/22	Wed 5/18/22	45	0%	25																																			
5.2	Sub Array 2		Wed 4/06/22	Fri 5/20/22	45	0%	25																																			
6	Commission/PTO			-			-																																			
6.1	Commission/PTO		Mon 5/23/22	Mon 5/30/22	8	0%	6																																			

Altenergy Inc.

Project Start Date		1/3/2022 (Monday)		Display Week		9		Week 9							Week 10							Week 11							Week 12							Week 13							Week 14							Week 15							Week 16						
Project Manager		Nicholas Crissey																																																													
WBS	TASK	LEAD	START	END	DAYS	% DONE	WORK DAYS	28 Feb 2022							7 Mar 2022							14 Mar 2022							21 Mar 2022							28 Mar 2022							4 Apr 2022							11 Apr 2022							18 Apr 2022						
								M	T	W	T	F	S	S	M	T	W	T	F	S	S	M	T	W	T	F	S	S	M	T	W	T	F	S	S	M	T	W	T	F	S	S	M	T	W	T	F	S	S														
1	Design & Approval				-		-																																																								
1.1	Sub Array 1		Mon 1/03/22	Mon 2/07/22	36	0%	35																																																								
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2	Permitting				-		-																																																								
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3	Mobilization				-		-																																																								
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6.1	Commission/PTO		Mon 5/23/22	Mon 5/30/22	8	0%	6																																																								

Altenergy Inc.

Project Start Date		1/3/2022 (Monday)		Display Week		17		Week 17					Week 18					Week 19					Week 20					Week 21					Week 22					Week 23					Week 24					
Project Manager		Nicholas Crissey							25 Apr 2022					2 May 2022					9 May 2022					16 May 2022					23 May 2022					30 May 2022					6 Jun 2022					13 Jun 2022				
WBS	TASK	LEAD	START	END	DAYS	% DONE	WORK DAYS	M	T	W	T	F	S	S	M	T	W	T	F	S	S	M	T	W	T	F	S	S	M	T	W	T	F	S	S	M	T	W	T	F	S	S						
1	Design & Approval			-			-																																									
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4.1	Sub Array 1		Fri 4/01/22	Wed 4/20/22	20	0%	14																																									
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4.3	AC		Mon 4/04/22	Wed 4/20/22	20	0%	14																																									
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6	Commission/PTO			-			-																																									
6.1	Commission/PTO		Mon 5/23/22	Mon 5/30/22	8	0%	6																																									



## Company Summary

At Altenergy, you will work with some of the most creative and thoughtful problem solvers looking to make a difference. We are community-minded, and we are educators. We believe in high-quality design and exceptional customer-service. Going the extra mile to deliver a solar system that leaves a lasting impact, both on the planet and on the wallet is important to us. We consider ourselves to be hard-working, fun, tenacious and design experts. With local roots in Virginia, we also have a national footprint in Maryland, Idaho and Michigan. In 16 years, we've completed 1,700 projects across 10 states and 21 megawatts of PV capacity. And really, we're just getting started.

## Core Competencies

- Full EPC Solar Installation Contractor
- Design & Engineering
- Vertically Integrated
- New & Retrofit Construction
- Procurement
- Construction Management
- Commissioning
- Education & Long-Term Experience
- Technology Driven

## Licenses

- State of Virginia Class A AES Electrical License #2705126186
- State of Maryland Class A Contractor's License #133878
- Washington D.C. Class A Contractor's License #410514000588
- State of Michigan Class A Contractor's License #262000247
- State of Idaho Class A Contractor's License #RCE-30967
- State of West Virginia License #8WV8P\_AFX8K






# Virginia Tech Parking Garage Blacksburg, Virginia

**June 2012 / August 2012**

Altenergy was hired as a subcontractor by Siemens for the installation of this 104kW solar array on top of the Perry St. Parking Garage on Virginia Tech's main campus. This project included both Davis Bacon and ARRA Buy American requirements. The solar array was installed on top of a custom-built parking deck canopy to minimize any loss parking spaces.





An aerial photograph showing a residential development with several multi-story apartment buildings. In the foreground, a large, rectangular solar array is installed on a cleared, brownish field. The array consists of several long rows of solar panels. The surrounding area includes roads, parking lots with some vehicles, and some trees. The sky is not visible.


## Marlyn Development Culpeper, Virginia

**October 2017 / June 2018**

This 262kW solar project was built for Marlyn Development and the Arbor's of Culpeper senior living community. This was one of multiple projects installed for Marlyn Development where Altenergy served as the full EPC solar contractor. The array utilized a pile driven ground racking system and feeds all electricity to offset the house loads within the Community





An aerial photograph of a large industrial building with a flat roof. The roof is almost entirely covered with a grid of blue solar panels, held up by silver metal racking. The panels are arranged in neat, parallel rows. A central section of the roof has a different structure, possibly for a skylight or ventilation. The surrounding area includes a parking lot with several vehicles, some trees, and other industrial buildings in the background.

## Conagra Co. Crozet, Virginia

**August 2015 / March 2016**

Altenergy was contracted to provide full EPC services for this 500kW solar PV installation. A new roof was installed to support the 1,620 solar modules and ballasted racking system. The solar PV system utilizes fifteen 480 VAC inverters to offset the electrical consumption of the warehouse.





# Altenergy Projects

Developed, Engineered, Procured and Constructed



Laurel Meadow Elementary - 355.68k W  
Mechanicsville, VA 2020



Van Ness Center Associates, LLC – 200kW  
Washington D.C. 2020



Wood River Animal Shelter - 140kW  
2018



Virginia Tech – 104.4kW  
Blacksburg, VA 2005



UVA Hospital – Thermal System  
Charlottesville, VA 2020



BizStream - 86.475kW  
Allendale, MI 2020



Eldean Shipyard- 103.33kW  
Macatawa, Michigan, 2020



United Medical Laboratories – 42.35kW  
Vienna, VA 2017



Hillside Ranch Irrigation -  
99.74k W Bellevue, ID 2020



CMA Properties - 170.425kW  
Staunton, VA 2021



WKTV – 100kW  
Wyoming, Michigan, 2020



Railside Industries - 234.05kW  
Weyers Cave, VA 2016



13th ST LLC - 66.96k W  
Washington D.C 2020



Dept. Of Mines, Minerals, Energy - 139.84kW  
Big Stone Gap, VA 2019



M Industries Inc. - 178.88k W  
Ada, Michigan, 2020



## REFERENCES

1. Arundel County Recreation and Parks Headquarters, May 2016 Carson Arnold  
carnold@acdsinc.org 19kW, 1 Harry S. Truman Pkwy, Annapolis, MD 21401
2. Millersville Landfill and Resource Reclamation Facility Maintenance Shop Carson Arnold  
carnold@acdsinc.org 85.56kW, 3898 Burns Crossing Rd., Severn, MD 21114
3. Town of Sharptown, Maryland, May, 2018 Aaron K. Goller 410-543-9091, akg@dbfinc.com 110.4kW,  
305 State St, Sharptown, MD 21861
4. Marlyn Development, Robert Bosley, 435-3339, rjbosley@marlyndv.com 187.44kW, Solar PV Project,  
15255 Ira Hoffman Lane Culpeper VA 22701
5. Railside Industries, J.D. Patton, May 2015 234-9185, jdpatton@idmtrucking.com 234.05kW,  
97 Railside Dr, Weyers Cave, VA 24486
6. Department of Mines, Minerals and Energy, Teresa Flanary, 276-523-8100,  
teresa.flanary@dmme.virginia.gov 139.84kW, 3405 Mountain Empire Road, Big Stone Gap, VA 24219
7. City of College Park, Maryland, June 2017 Robert Marsili, 240-487-3601, rmarsili@collegeparkmd.gov  
31.57kW, 9217 51st Ave, College Park, Maryland 20740



## Profile

Russ leads teams, loves renewables, and loves turning over well-built, high-quality projects on time.

**15** years  
of construction management &  
renewable experience

## Education

BA, University of Oklahoma

## Achievements

LEED AP, USGBC

Muscle Shoals Solar (227MWac)

Acquisition by Ørsted A/E

Divestment of PJM/SE (239MWac)  
solar portfolio, 2020

Divestment of Coronal Energy to  
Ørsted A/E, 2019

Development and asset sale of  
55MWac Duke Energy portfolio,  
2019

Commercial construction  
management, projects \$20M-\$50M

Board member, Salvation Army,  
Charlottesville, VA

## RUSS EDWARDS

### President

Edwards brings over 15 years of construction management and renewables experience to Altenergy (soon to be Tiger Solar), including most recently serving as Senior Director of Onshore Project Development at Ørsted (formerly Danish Oil & Natural Gas), ranked the most sustainable energy company in Corporate Knights Global 100 Index. In his role, Edwards oversaw utility scale solar, wind, and battery developments in southeastern and western markets.

Edwards previously served as Vice President Development, Coronal Energy, a Charlottesville-based utility scale solar developer, leading a team of project developers in 20+ states. In 2019, Edwards successfully helped take the company's solar development platform out to market, resulting in the successful acquisition by Ørsted.



## Profile

Matthew enjoys solving complex problems for his solar clients.

## Education

**BS in Industrial Design**

**North Carolina State University –  
Raleigh, NC. 2001-2005**

## Achievements

**Idaho Spec Electrical  
Journeyman's License: # 013090**

**Heatsprings Solar Executive MBA  
Training – October 2020**

**15** years  
of experience

## MATTHEW DUNAY

### Chief Technology Officer

Matthew is one of the original co-founders of Altenergy and served as its first employee. Since 2005, Matthew has worn many job titles including solar installer and has worked over the years to build a dedicated team capable of delivering complex and high-quality solar projects. Matthew oversees much of Altenergy's business development for commercial, industrial and institutional clients including Skanska, Siemens and Johnson Controls. Matthew graduated Magna Cum Laude with a BA in Industrial Design from North Carolina State University and is a licensed Spec PV Journeyman electrician.





## Profile

Casey is our company expert on the National Electric Code requirements for solar electric systems.

## Education

**BS in Mechanical Engineering**

**Montana State University-  
Bozeman, Montana 2007**

## Achievements

**NABCEP PV Installation  
Professional PV-032611-343**

**2009 COSEIA Advanced Off-Grid  
Power Systems Workshop**

**2009 IGSHPA Ground Source Heat  
Pump System Design & Installation**

**2008 Solar Energy International –  
Solar Electric Design and  
Installation**

**2007 Certified Engineer Intern #  
18111 EI**

**13** years  
of experience

## ROBERT CASEY WILSON

**Senior Engineer**

Casey has been with Altenergy since 2014. He is a graduate of Montana State University where he received a Bachelor of Science in Mechanical Engineering Technology. He has 13 years of experience with solar electric system design, installation, & project management. He also sits on the state of Idaho electrical board representing solar and specialty contractors. Casey is our company expert on the National Electric Code requirements for solar electric systems and his current responsibilities at Altenergy include systems design, drafting, and project management.



## Profile

Taylor has a strong desire to make a difference in his career with Altenergy and a personal goal to help mitigate the environmental impact of fossil fuels, through renewable energy systems.

## Education

**BS in Integrated Science and Technology, Energy**

**James Madison University -  
Harrisonburg, VA 2007 to 2011**

## Achievements

**NABCEP PV Installation  
Professional PV-041115-011519**

**VA Master Electrician License  
Number – 2710070441**

**MD Master Electrician License  
Number – 14444**

**Washington D.C. Master Electrician  
License Number: EM40000024**

**OSHA Certificate – #36-005286483**

**8 years**  
of experience

## TAYLOR BALAC

**Corporate Master Electrician and Safety Coordinator**

Taylor is a graduate of JMU with a BS in Integrated Science and Technology, Energy and has been with Altenergy since 2016, serving many roles as Lead Installer, Branch Manager, and Sales. Taylor currently serves as Altenergy's Corporate Safety Manager, creating installation standards for all branches, providing weekly safety meetings for installers and assists the design team with establishing site specific safety plans for all commercial projects. Taylor ensures all projects are installed with quality and safety at the forefront. Balac holds a Master Electrician License in Virginia, Maryland, and Washington, D.C.



## Profile

CJ's has a goal to help find ways to drive down the costs of solar to make it financially appealing and accessible for all. The foundation of his role in Procurement is to get the right products, to the right locations, at the right time, for the right price to better serve our customers.

## Education

**BS in Business Administration**

**Auburn University**

**Class of 2012**

## Achievements

**Member of Auburn Formula SAE  
Team for Seasons 2012 and 2013**

**Procured over 20MW of Solar PV  
Equipment from Altenergy**

**8** **years**  
**of experience**

## CJ MILSTEAD

### Director of Procurement

CJ has over 8 years of procurement experience with Altenergy. As part of Altenergy's team, CJ has overseen all projects wearing many hats over the years, performing multiple roles from procurement, accounting, contract writing, marketing, SREC and net metering registration, customer service, and general office administration. CJ has served as the main contact for procuring all solar PV equipment and managing the logistics from start to finish. CJ played a direct roll in Altenergy's growth, starting with only two branches and expanding to five branches.



## Profile

Nicholas has done it all from project management to installing the solar panels himself. He can provide our clients perspective on their installs from every angle.

## Education

**BS in Corporate Financial Management**

**Virginia Tech,**

## Achievements

SEI Course Educated

OSHA 30-Hour Certification

Single-handedly managed 6 MW of Solar Installations

**3** years  
of experience

## NICK CRISSEY

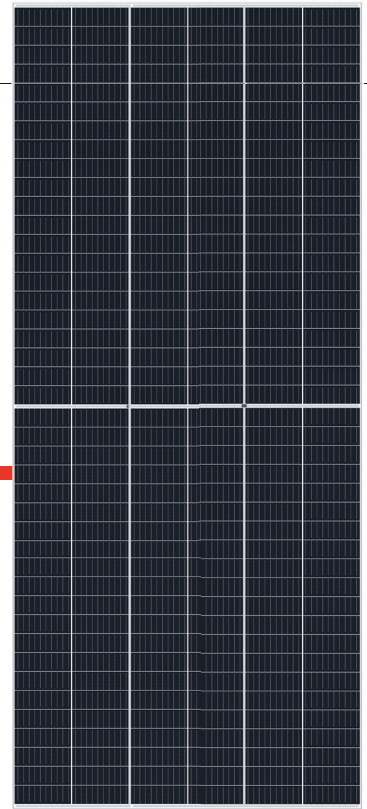
**Maryland & Washington D.C Branch Manager**

Nick Crissey, Maryland Branch Manager Originally from Binghamton, NY; Nick's connection with Altenergy began in his southern home in Charlottesville, VA. He spent time there training intensively under Master Electrician, Chris Poggi, and Daniel Walsh. This knowledge, paired with his degree in Corporate Financial Management from Virginia Tech and OSHA-30 Certification has him equipped to serve the Maryland/DC areas.



# THE TALLMAX<sup>M</sup>

## FRAMED 252 LAYOUT MODULE



### 252 LAYOUT MONOCRYSTALLINE MODULE

### 470-490W POWER OUTPUT RANGE

### 20.8% MAXIMUM EFFICIENCY

### 0~+5W POSITIVE POWER TOLERANCE

Founded in 1997, Trina Solar is the world's leading total solution provider for solar energy. With local presence around the globe, Trina Solar is able to provide exceptional service to each customer in each market and deliver our innovative, reliable products with the backing of Trina as a strong, bankable brand. Trina Solar now distributes its PV products to over 100 countries all over the world. We are committed to building strategic, mutually beneficial collaborations with installers, developers, distributors and other partners in driving smart energy together.

#### Comprehensive Products and System Certificates

IEC61215/IEC61730/IEC61701/IEC62716/UL61703  
ISO 9001: Quality Management System  
ISO 14001: Environmental Management System  
ISO14064: Greenhouse Gases Emissions Verification  
ISO45001: Occupation Health and Safety Management System



#### PRODUCTS

TSM-DE15V(II)

#### POWER RANGE

470-490W



#### High power

- Up to 490W front power and 20.8% module efficiency with third-cut and MBB (Multi Busbar) technology bringing more BOS savings
- Lower resistance and good reflection effect of MBB ensures higher power



#### High reliability

- Improved PID resistance through cell process and module material control
- Resistant to salt, acid, and ammonia
- Proven to be reliable in high temperature and humidity areas
- Mechanical performance: Up to 5400 Pa positive load and 2400 Pa negative load

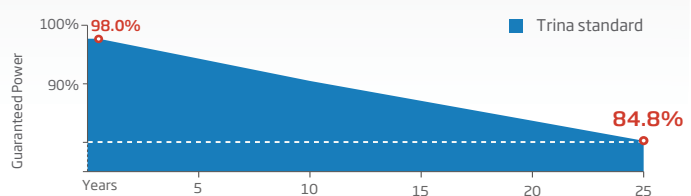


#### High energy generation

- Excellent IAM and low light performance validated by 3rd party with cell process and module material optimization
- Better anti-shading performance and lower operating temperature

#### PERFORMANCE WARRANTY

12 Year Product Warranty · 25 Year Power Warranty



From the 2nd year to the 25th year, the average annual power decline will be no more than 0.6%.

## Three Phase Inverter with Synergy Technology

for the 208V Grid for North America

SE43.2KUS



### Specifically designed to work with power optimizers

- Easy two-person installation – each unit mounted separately, equipped with cables for simple connection between units
- Balance of System and labor reduction compared to using multiple smaller string inverters
- Independent operation of each unit enables higher uptime and easy serviceability
- No wasted ground area: wall/rail mounted, or horizontally mounted under the modules (10° inclination)
- Integrated arc fault protection and rapid shutdown for NEC 2014 and 2017, per article 690.11 and 690.12
- Fixed voltage inverter for superior efficiency (97%) and longer strings
- Integrated DC Safety Switch
- Built-in RS485 Surge Protection, to better withstand lightning events
- Built-in module-level monitoring with Ethernet or cellular GSM

## Three Phase Inverters for the 120/208V Grid for North America

SE9KUS / SE14.4KUS



### The best choice for SolarEdge enabled systems

- / Specifically designed to work with power optimizers
- / Quick and easy inverter commissioning directly from a smartphone using the SolarEdge SetApp
- / Internet connection through Ethernet or Wireless
- / Fixed voltage inverter for longer strings
- / UL1741 SA certified, for CPUC Rule 21 grid compliance
- / Built-in module-level monitoring
- / Integrated arc fault protection and rapid shutdown for NEC 2014 and 2017, per article 690.11 and 690.12
- / Integrated Safety Switch
- / Supplied with RS485 Surge Protection, to better withstand lightning events
- / Small, lightweight, and easy to install outdoors or indoors on provided bracket

# Power Optimizer For North America

P860 / P960



POWEROPTIMIZER

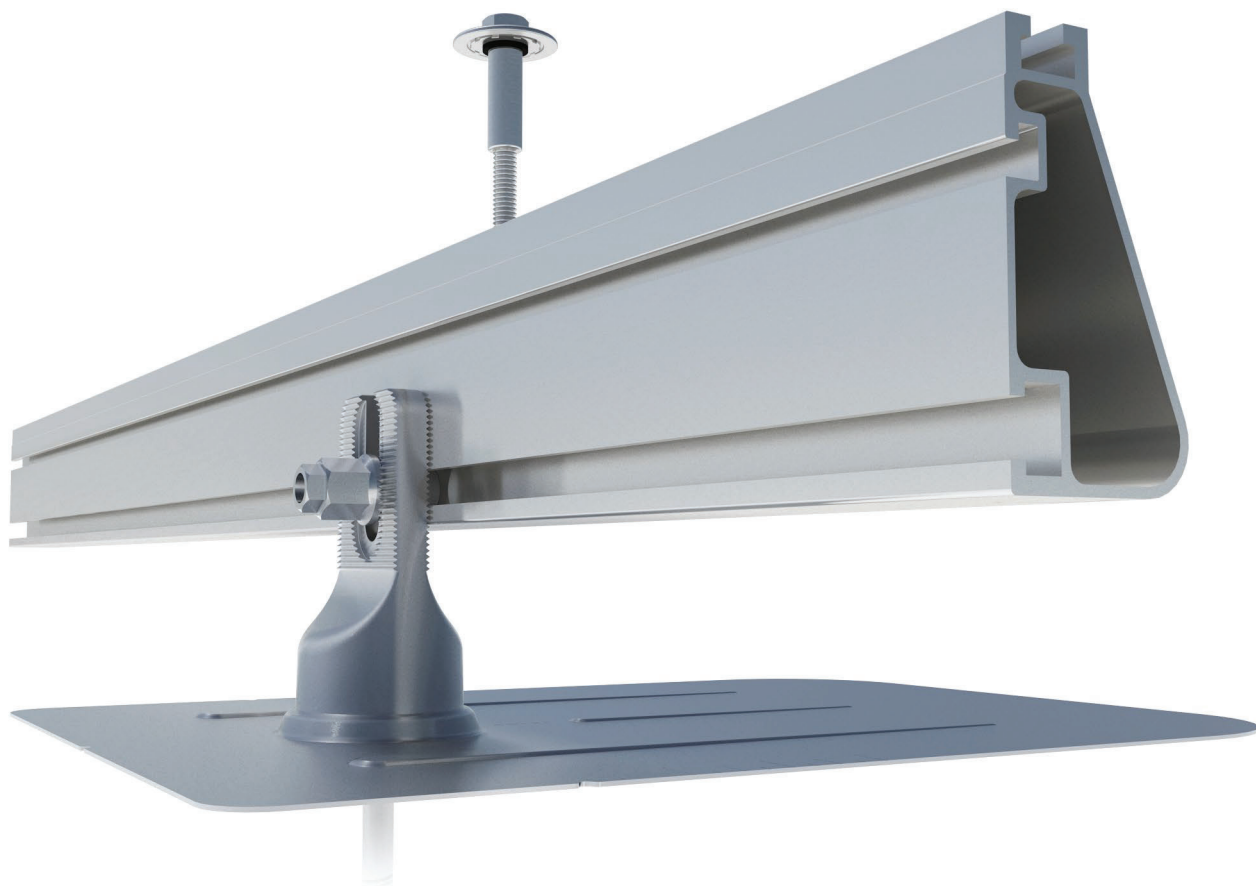
## PV power optimization at the module-level

The most cost-effective solution for commercial and large field installations

- Specifically designed to work with SolarEdge inverters
- Up to 25% more energy
- Superior efficiency (99.5%)
- Balance of System cost reduction; 50% less cables, fuses and combiner boxes, over 2x longer string lengths possible
- Fast installation with a single bolt
- Advanced maintenance with module-level monitoring
- Module-level voltage shutdown for installer and firefighter safety
- Meets NEC requirements for arc fault protection (AFCI) and Photovoltaic Rapid Shutdown System (PVRSS)
- Use with two PV modules connected in parallel



## Flush Mount System



### Built for solar's toughest roofs.

IronRidge builds the strongest mounting system for pitched roofs in solar. Our components have been tested to the limit and proven in extreme environments, including Florida's high-velocity hurricane zones.

Our rigorous approach has led to unique structural features, such as curved rails and reinforced flashings, and is also why our products are fully certified, code compliant and backed by a 25-year warranty.



#### Strength Tested

All components evaluated for superior structural performance.



#### PE Certified

Pre-stamped engineering letters available in most states.



#### Class A Fire Rating

Certified to maintain the fire resistance rating of the existing roof.



#### Design Assistant

Online software makes it simple to create, share, and price projects.



#### UL 2703 Listed System

Entire system and components meet newest effective UL 2703 standard.



#### 25-Year Warranty

Products guaranteed to be free of impairing defects.



12/10/2020

5,615,561

STATE BOARD OF MASTER ELECTRICIANS

19 04 14444  
MESSAGE(S):

TAYLOR MORGAN BALAC

6162 12-09-2020



LICENSE \* REGISTRATION \* CERTIFICATION \* PERMIT

STATE OF MARYLAND  
MARYLAND DEPARTMENT OF LABOR

Lawrence J. Hogan, Jr.  
Governor

Boyd K. Rutherford  
Lt. Governor

Tiffany P. Robinson  
Secretary

STATE BOARD OF MASTER ELECTRICIANS  
CERTIFIES THAT:  
TAYLOR MORGAN BALAC

ALTENERGY, INC.  
1132 EAST MARKET ST  
BAY 5  
CHARLOTTESVILLE VA 22902

IS AN AUTHORIZED: 04 - QUALIFIED AGENT

LIC/REG/CERT  
14444

EXPIRATION  
12-09-2022

EFFECTIVE  
N/A

CONTROL NO  
5615561

Signature of Bearer

Secretary

WHERE REQUIRED BY LAW THIS MUST BE CONSPICUOUSLY DISPLAYED IN OFFICE TO WHICH IT APPLIES

19 04 14444

5,615,561

STATE BOARD OF MASTER ELECTRICIANS  
500 N. CALVERT STREET  
BALTIMORE, MD 21202-3651

TAYLOR MORGAN BALAC  
ALTENERGY, INC.  
1132 EAST MARKET ST  
BAY 5  
CHARLOTTESVILLE

VA 22902



LICENSE \* REGISTRATION \* CERTIFICATION \* PERMIT  
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LIC/REG/CERT  
14444

EXPIRATION  
12-09-2022

EFFECTIVE  
N/A

CONTROL NO  
5615561

Signature of Bearer

Secretary



09/02/2020

5,564,017

MARYLAND HOME IMPROVEMENT COMMISSION

08 05 133878  
MESSAGE(S):

ALTENERGY INC

6063 09-01-2020



LICENSE \* REGISTRATION \* CERTIFICATION \* PERMIT

STATE OF MARYLAND

MARYLAND DEPARTMENT OF LABOR

MARYLAND HOME IMPROVEMENT COMMISSION

CERTIFIES THAT:  
ALTENERGY INC

ALTENERGY INC  
05-133878  
8033-B PENN RANDALL PLACE  
UPPER MARLBORO MD 20772

Lawrence J. Hogan, Jr.  
Governor

Boyd K. Rutherford  
Lt. Governor

Tiffany P. Robinson  
Secretary

IS AN AUTHORIZED:

05 - CONTRACTOR/SALESMAN (CORP/PART)

LIC/REG/CERT  
133878

EXPIRATION  
10-06-2022

EFFECTIVE  
N/A

CONTROL NO  
5564017

Signature of Bearer

Secretary

WHERE REQUIRED BY LAW THIS MUST BE CONSPICUOUSLY DISPLAYED IN OFFICE TO WHICH IT APPLIES

08 05 133878

5,564,017

08 05 133878

MARYLAND HOME IMPROVEMENT COMMISSION  
500 N. CALVERT STREET  
BALTIMORE, MD 21202-3651

ALTENERGY INC  
ALTENERGY INC  
05-133878  
8033-B PENN RANDALL PLACE  
UPPER MARLBORO MD 20772



LICENSE \* REGISTRATION \* CERTIFICATION \* PERMIT

STATE OF MARYLAND  
MARYLAND DEPARTMENT OF LABOR

MARYLAND HOME IMPROVEMENT COMMISSION

CERTIFIES THAT:  
ALTENERGY INC

IS AN AUTHORIZED: 05 - CONTRACTOR/SALESMAN (CORP/PART)

LIC/REG/CERT EXPIRATION EFFECTIVE CONTROL NO  
133878 10-06-2022 N/A 5564017

Signature of Bearer

Secretary

Lawrence J. Hogan, Jr.  
Governor  
Boyd K. Rutherford  
Lt. Governor  
Tiffany P. Robinson  
Secretary



**PRINCE GEORGE'S COUNTY**  
**DEPARTMENT OF PERMITTING INSPECTIONS AND ENFORCEMENT**

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**Electrical Contractor's License**

License No.: 28550-2020-0

Expiration Date: 07/31/2022

This is to certify that a license has been granted this day to:

**ALTENERGY INC**

to engage in the business of installing, erecting and repairing wires, conduits, etc. for the transmission of electric current for light, heat and power purposes, and the installation of electrical machinery, apparatus, devices and fixtures in Prince George's County, Maryland, as defined under Subtitle 2, Division 14B, of the Prince George's County Code.

Issued under the authority of Subtitle 2, Administration, Division 14B, of the Prince George's County Code on 7/15/2020

*Melinda Bolling*

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Melinda Bolling  
Director

**This License Shall Be Conspicuously Displayed**

**Non-Transferable**





# CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY)

11/19/2021

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

**IMPORTANT:** If the certificate holder is an **ADDITIONAL INSURED**, the policy(ies) must have **ADDITIONAL INSURED** provisions or be endorsed. If **SUBROGATION IS WAIVED**, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

<b>PRODUCER</b> Scott Insurance - Richmond 3900 Westerre Parkway Suite 200 Richmond VA 23233	<b>CONTACT</b> NAME: Cherice Tracy PHONE (A/C, No, Ext): 804-545-2234 E-MAIL ADDRESS: ctracy@scottins.com	<b>FAX</b> (A/C, No): 434-455-8524
<b>INSURER(S) AFFORDING COVERAGE</b>		<b>NAIC #</b>
INSURER A : Encova (A-)		12372
INSURER B : Argonaut Insurance Company (A-)		19801
INSURER C : Colony Specialty Insurance Company (A-)		36927
INSURER D : Cincinnati Indemnity Company (A+)		23280
INSURER E :		
INSURER F :		

**COVERAGES**

CERTIFICATE NUMBER: 392857908

REVISION NUMBER:

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

INSR LTR	TYPE OF INSURANCE	ADDL INSD	SUBR WVD	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS
C	<input checked="" type="checkbox"/> <b>COMMERCIAL GENERAL LIABILITY</b> <input type="checkbox"/> CLAIMS-MADE <input checked="" type="checkbox"/> OCCUR GEN'L AGGREGATE LIMIT APPLIES PER: <input type="checkbox"/> POLICY <input type="checkbox"/> PRO-JECT <input checked="" type="checkbox"/> LOC <input checked="" type="checkbox"/> OTHER: Job Site			PACES4278133	9/28/2021	9/28/2022	EACH OCCURRENCE \$ 1,000,000 DAMAGE TO RENTED PREMISES (Ea occurrence) \$ 300,000 MED EXP (Any one person) \$ 10,000 PERSONAL & ADV INJURY \$ 1,000,000 GENERAL AGGREGATE \$ 2,000,000 PRODUCTS - COMP/OP AGG \$ 2,000,000 Loc/Job Agg Cap \$ 5,000,000
D	<b>AUTOMOBILE LIABILITY</b> <input checked="" type="checkbox"/> ANY AUTO <input type="checkbox"/> OWNED AUTOS ONLY <input type="checkbox"/> SCHEDULED AUTOS <input checked="" type="checkbox"/> HIRED AUTOS ONLY <input checked="" type="checkbox"/> NON-OWNED AUTOS ONLY			EPP 0630172	9/28/2021	9/28/2022	COMBINED SINGLE LIMIT (Ea accident) \$ 1,000,000 BODILY INJURY (Per person) \$ BODILY INJURY (Per accident) \$ PROPERTY DAMAGE (Per accident) \$ \$
C	<b>UMBRELLA LIAB</b> <input checked="" type="checkbox"/> OCCUR <input checked="" type="checkbox"/> <b>EXCESS LIAB</b> <input type="checkbox"/> CLAIMS-MADE DED RETENTION \$			EXC4278134	9/28/2021	9/28/2022	EACH OCCURRENCE \$ 5,000,000 AGGREGATE \$ 5,000,000 \$
A B	<b>WORKERS COMPENSATION AND EMPLOYERS' LIABILITY</b> ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? (Mandatory in NH) If yes, describe under DESCRIPTION OF OPERATIONS below	Y / N <input type="checkbox"/>	N / A	WCB1028940 WC928758714564	6/9/2021 6/9/2021	6/9/2022 6/9/2022	<input checked="" type="checkbox"/> PER STATUTE <input type="checkbox"/> OTH-ER E.L. EACH ACCIDENT \$ 1,000,000 E.L. DISEASE - EA EMPLOYEE \$ 1,000,000 E.L. DISEASE - POLICY LIMIT \$ 1,000,000

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)

**CERTIFICATE HOLDER****CANCELLATION**

The City of Hyattsville  
4310 Gallatin Street  
Hyattsville MD 20781

SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.

AUTHORIZED REPRESENTATIVE

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