Quote Number: Q20879-2 April 7, 2021



Executive Summary Proposal

CITY OF HYATTSVILLE MD

Program Overview

Connect SX is Bigbelly's turnkey smart city solution which delivers a connected smart waste and recycling platform and provides Customers with a partner to help deploy, manage, and optimize their customized solution over a 60 & 41-month term. This subscription-based service was designed to deliver a flexible, scalable, smart platform that transforms waste operations today, and enables Customers to benefit from the technology innovations of the future.

Connect SX 60 & 41 Month Renewal Term **Automated System Monitoring System Software** CLEAN Management Console Licenses for Full Term Automated System Diagnostics and Alerts CLEAN Mobile Software Licenses for Full Term Equipment/Hardware **Deployment Review & Inspection** Custom Configuration as Detailed Below Annual Deployment Review of Alerts and Issues Annual Review of Customer Conducted Inspection **Customer Support** Warranty Hardware Parts Warranty for Full Term Customer Support Hotline and Trained Field Service Expanded Warranty Coverage for Battery End-of-Life Replacement and Network Communication **Professionals** Upgrades for Full Term **Equipment/Hardware Configuration** Monthly Pricing Existing 16 HC5/HC5 Double Stations with Message Panels \$2,544.48 Connect Renewal Start date: 11/18/2021 Connect Renewal End date: 11/17/2026 Existing 2 HC5/HC5 Double Stations with Message Panels and Lift Bins \$2,745.28 Existing 4 HC5/SC5 Double Stations with Message Panels and Lift Bins Existing 19 SC5/SC5 Double Stations with Message Panels and Lift Bins Existing 32 Lift Bins for Original 16 HC5/HC5 Double Stations Connect Renewal Start date: 6/29/2023

Monthly Pricing Above Includes

Refurbishment of Side Skins with Message Panels, Solar Bubbles, and Hopper Liners for Existing 18 HC5/HC5 Double Stations, 4 HC5/SC5 Double Stations, and 19 SC5/SC5 Double Stations

Connect Renewal End date: 11/28/2026

¹Pricing is valid for 60 days from April 7, 2021.

²Sales Tax is NOT included in above pricing.

³Pricing is subject to Connect Program Terms and Conditions.