



# Skyline Technology Solutions, LLC PROPOSAL

6956-F Aviation Boulevard  
Glen Burnie, MD 21061  
Phone: 410-766-1993  
Fax: 410-766-5774

**Proposal #:** 15908  
**Date:** 09/28/2021  
**Terms:** Net 30 Days  
**Sales Person:** Kendra D Collier

## Prepared For:

City of Hyattsville - DPW  
4633 Arundel Place  
Hyattsville, MD 20781

AP

## Location:

City of Hyattsville - DPW  
4633 Arundel Place  
Hyattsville, MD 20781

## Proposed Service:

This is a Change order from Proposal 11809 ( IO 1971)

Skyline to:

install two intercoms and two readers on gate pedestal

Install one new access control enclosure and one 2-reader expansion board in IT room

Run cables to the two readers and intercoms

Connect intercoms to existing master stations

Connect readers to existing access control system

Provide dry contact for gate control from access control system

Price assumes:

Existing gate pedestal can support the readers and intercoms

There is existing empty low voltage conduit with pull string to pedestal and gate controller from the DPW building

The conduit is not damaged or obstructed

Gate Operator is fully functioning and can accept Normally Open dry contact pulse as a trigger to open the gate

NUMBER	DESCRIPTION	QTY	UNIT COST	TOTAL
AXIS A8105-E	AXIS A8105-E is a small and powerful network video door station. It operates as a communication device and full-fledged security camera at the same time, providing HDTV video, audiovisual identification, two-way communication and remote entry control as a	2	\$632.808	\$1,265.62
SY-40NKS-02-000000	HID Signo 40 reader, Wall mount, 13.56mHz Profile , OSDP/Wiegand, Pigtail, Mobile Ready, BLE	2	\$171.600	\$343.20



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10139885	Category 6 OSP UTP Black 1000' reel	1	\$298.100	\$298.10
AQC3186	18/6S OSP cable, 1000'	1	\$781.000	\$781.00
AQ244	18/4 OSP cable, 1000'	1	\$599.500	\$599.50
SY-FPO150-B100C82D8P	LifeSafety Power -Mercury Power, 150W Dual Voltage, 8 lock and 16 PTC aux outputs, 24x20x6.5 enclosure	1	\$586.300	\$586.30
SY-MR52-S3	Mercury MR52 2-reader interface module Series 3 (8 inputs, 6 relays, PCB only, software connections included)	1	\$505.505	\$505.51
45PLA-PRO-001-HDP	Buffer plate, typical card reader-style	2	\$68.827	\$137.65
MC-CS-10-E	Housing, Square, 10x10x6, Black	2	\$264.671	\$529.34
AXIS A9188 Network I/O	AXIS A9188 Network I/O Relay Module is an intelligent module with 8 configurable I/Os and 8 form C relays and supports supervised inputs. Open API, including VAPIX, for software integration. High level of integration with AXIS A1001 Network Door Controlle	1	\$395.208	\$395.21
Project Installation	Miscellaneous items for projects	1	\$276.100	\$276.10
CCPN - Security Tech (Fac	CCPN - Security Tech (Fac Spec Lev 2)	67	\$106.680	\$7,147.56
CCPN - PM (Project	CCPN - PM (Project Manager)	10	\$157.480	\$1,574.80
CCPN - Engineer (Systems	CCPN - Engineer (Systems Engineer)	10	\$152.400	\$1,524.00

\*Non-taxable Freight included if applicable.

**\*By signing below or issuing a purchase order or sending an email approval or providing a contract for services constitutes acceptance of this proposal and its attached terms & conditions:**

Customer Signature: **X** \_\_\_\_\_  
Printed Name: \_\_\_\_\_  
Date: \_\_\_\_\_

<b>LABOR</b>	\$10,246.36
<b>MATERIALS &amp; FREIGHT*</b>	\$5,717.53
<b>SUB TOTAL</b>	<b>\$15,963.89</b>
<b>DISCOUNT</b>	\$0.00
<b>SALES TAX</b>	\$0.00
<b>TOTAL</b>	<b>\$15,963.89</b>